

1 Robert J. Giuffra, Jr. (*admitted pro hac vice*)
Sharon L. Nelles (*admitted pro hac vice*)
2 Suhana S. Han (*admitted pro hac vice*)
SULLIVAN & CROMWELL LLP
3 125 Broad Street
4 New York, New York 10004
Telephone: (212) 558-4000
5 Facsimile: (212) 558-3588

6 Laura Kabler Oswell (State Bar No. 241281)
SULLIVAN & CROMWELL LLP
7 1870 Embarcadero Road
8 Palo Alto, California 94303
Telephone: (650) 461-5600
9 Facsimile: (650) 461-5700

10 *Attorneys for Defendants Volkswagen AG,*
11 *Volkswagen Group of America, Inc.*
(d/b/a Volkswagen of America, Inc. and
12 *Audi of America, Inc.), and Herbert Diess*

13 **UNITED STATES DISTRICT COURT**
14 **NORTHERN DISTRICT OF CALIFORNIA**

16 IN RE: VOLKSWAGEN “CLEAN DIESEL”)
MARKETING, SALES PRACTICES, AND)
17 PRODUCTS LIABILITY LITIGATION)

) MDL No. 2672 CRB (JSC)
)
) **DEFENDANTS VOLKSWAGEN AG,**
) **VOLKSWAGEN GROUP OF AMERICA, INC.**
) **(D/B/A VOLKSWAGEN OF AMERICA, INC.,**
) **AUDI OF AMERICA, INC.), HERBERT**
) **DIESS, MICHAEL HORN AND JONATHAN**
) **BROWNING’S NOTICE OF MOTION AND**
) **MOTION TO DISMISS THE**
) **CONSOLIDATED SECURITIES CLASS**
) **ACTION COMPLAINT; MEMORANDUM OF**
) **LAW IN SUPPORT THEREOF**
)

18 This Document Relates to: Securities Actions)
19 *City of St. Clair Shores*, No. 15-6167)
20 *Travalio*, No. 15-6168)
George Leon Family Trust, No. 15-6166)
21 *Charter Twp. of Clinton*, No. 16-190)
22 *Wolfenbarger*, No. 16-184)

) Hearing: December 16, 2016
) Time: 10:00 a.m.
) Courtroom: 6
) The Honorable Charles R. Breyer
)

1 **NOTICE OF MOTION AND MOTION**

2 TO PLAINTIFFS AND THEIR ATTORNEYS OF RECORD:

3 PLEASE TAKE NOTICE that on December 16, 2016 at 10:00 a.m., or as soon thereafter
4 as counsel may be heard in Courtroom 6 of the United States District Court for the Northern District of
5 California, located at 450 Golden Gate Avenue, San Francisco, CA 94102-3489, defendants
6 Volkswagen AG (“VWAG”) Volkswagen Group of America, Inc. (“VWGoA”) (d/b/a Volkswagen of
7 America, Inc. (“VWoA”) and Audi of America, Inc. (“AoA”)) (the “Corporate Defendants”), and
8 Herbert Diess, Michael Horn, and Jonathan Browning (together with Martin Winterkorn, the “Individual
9 Defendants” and together with the Corporate Defendants, “Defendants”) will and hereby do move this
10 Court to dismiss the Consolidated Securities Class Action Complaint, filed by Lead Plaintiff Arkansas
11 State Highway Employees’ Retirement System and named plaintiff Miami Police Relief and Pension
12 Fund, (ECF No. 1510) on the grounds that the claims therein (i) are barred by the Supreme Court’s
13 decision in *Morrison v. National Australia Bank Ltd.*, 561 U.S. 247 (2010); (ii) should be dismissed on
14 grounds of *forum non conveniens*, and (iii) fail to state a claim upon which relief can be granted. This
15 Motion is made pursuant to the Private Securities Litigation Reform Act of 1995, 15 U.S.C. § 78u-4(a)
16 *et seq.*, and Rules 9(b) and 12(b)(3) and (6) of the Federal Rules of Civil Procedure, and is based on this
17 Notice of Motion, the accompanying Memorandum of Points and Authorities, all pleadings and papers
18 filed herein, oral argument of counsel, and any matter which may be submitted at the hearing.

19
20 Dated: August 1, 2016

21 Respectfully submitted,

22
23 /s/ Robert J. Giuffra, Jr.

24 Robert J. Giuffra, Jr.

25 Sharon L. Nelles

26 Suhana S. Han

27 SULLIVAN & CROMWELL LLP

28 125 Broad Street

New York, New York 10004

Telephone: (212) 558-4000

Facsimile: (212) 558-3588

1 Laura Kabler Oswell
2 SULLIVAN & CROMWELL LLP
3 1870 Embarcadero Road
4 Palo Alto, California 94303
5 Telephone: (650) 461-5600
6 Facsimile: (650) 461-5700

7 *Attorneys for Defendants Volkswagen AG,*
8 *Volkswagen Group of America, Inc.*
9 *(d/b/a Volkswagen of America, Inc. and*
10 *Audi of America, Inc.) and Herbert Diess*

11 */s/ Thomas J. Kelly, Jr.*

12 _____
13 Thomas J. Kelly, Jr.
14 Kenneth J. Pfahler
15 DENTONS US LLP
16 1900 K Street, N.W.
17 Washington, D.C. 20006
18 Telephone: 202-408-6400
19 Facsimile: 202-408-6399

20 *Attorneys for Defendant Jonathan Browning*

21 */s/ David Schertler*

22 _____
23 David Schertler
24 Lisa Manning
25 SCHERTLER & ONORATO LLP
26 1101 Pennsylvania Avenue, N.W.
27 Suite 1150
28 Washington, DC 20004
Telephone: (202) 628-4199
Facsimile: (202) 628-4199

Attorneys for Defendant Michael Horn

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MEMORANDUM OF POINTS AND AUTHORITIES

1
2 Defendants Volkswagen AG (“VWAG”), Volkswagen Group of America, Inc.
3 (“VWGoA”) (d/b/a Volkswagen of America, Inc. (“VWoA”), and Audi of America, Inc. (“AoA”)), (the
4 “Corporate Defendants”), and Herbert Diess, Michael Horn, and Jonathan Browning (together with
5 Defendant Martin Winterkorn, the “Individual Defendants” and together with the Corporate Defendants,
6 “Defendants”) respectfully submit this Motion To Dismiss the Consolidated Securities Class Action
7 Complaint (the “Complaint” or “Compl.”) (ECF. No. 1510).

ISSUES TO BE DECIDED

8
9 Plaintiffs’ claims in this securities action are legally and factually different from the
10 consumer and environmental claims comprising the vast majority of the more than 1,000 other cases in
11 this MDL. As the Court knows, VWAG and VWGoA have entered into settlement agreements to
12 resolve issues surrounding nearly 500,000 2.0-liter diesel vehicles on the road, to compensate
13 consumers, and to remediate any impact on the environment from excess diesel emissions. Reflexively
14 seeking to capitalize on VWAG’s and VWGoA’s diesel emission issues, Plaintiffs seek recovery under
15 Section 10(b) of the Securities Exchange Act of 1934 for their alleged losses in securities trading by
16 reason of Defendants’ purported violations of the disclosure requirements of that provision.

17 Unlike typical U.S. securities litigation involving domestic transactions, Plaintiffs here
18 allege that they are purchasers of VWAG’s American Depositary Receipts (“ADRs”), which represent
19 an ownership interest in ordinary and preference shares issued by VWAG in Germany. This Motion
20 presents two threshold legal issues:

- 21 1. Where Plaintiffs’ claims over their purchases of VWAG’s ADRs arise out of alleged
22 misrepresentations and omissions in disclosures made by a German company in Germany
23 pursuant to German law, do those claims fall outside the territorial reach of Section 10(b)
24 under *Morrison v. National Australia Bank Ltd.*, 561 U.S. 247 (2010), and its progeny?
- 25 2. Whether or not Section 10(b) applies to VWAG’s ADRs, should this action be dismissed
26 under the doctrine of *forum non conveniens* where the relevant factors overwhelmingly
27 point to Germany as the superior forum for the resolution of Plaintiffs’ claims?
28

1 The principal Defendants, the relevant securities, the disclosures to investors, and
2 Plaintiffs' allegations of fraud are all overwhelmingly foreign in character. VWAG is incorporated and
3 has its operational headquarters in Germany, and its annual and quarterly reports are issued from
4 Germany and subject to German law. VWAG's ADRs are merely a receipt establishing beneficial
5 ownership of VWAG ordinary and preference shares that are on deposit *in Germany* and listed only on
6 *foreign* securities exchanges. VWAG's ADRs do not trade on any U.S. exchange. Instead, those ADRs
7 are bought and sold only in over-the-counter markets. (Compl. ¶¶ 33-34, 446.)

8 Moreover, as a result of the disclosure of the existence of a defeat device in Volkswagen
9 diesel vehicles, VWAG faces numerous regulatory investigations and parallel civil litigation in Germany
10 over its disclosures to investors in its securities. The Federal Financial Supervisory Authority ("BaFin")
11 and the German State Prosecutor in Braunschweig are investigating whether German securities laws
12 were violated in connection with VWAG's disclosure obligations relating to the diesel emission issues.
13 And the locus of investor litigation over the diesel emissions issues is Germany: to date, approximately
14 450 private plaintiffs, including at least 90 U.S. investors in VWAG shares, have filed over 130 lawsuits
15 against VWAG in Germany alleging untimely disclosures and seeking billions of Euros in damages.

16 Given this undeniable and comprehensive nexus to Germany and Plaintiffs' failure to
17 plead the basic elements of a securities claim under Section 10(b), this Court should dismiss the
18 Complaint in its entirety.

19 ***1. Section 10(b) of the Exchange Act Does Not Apply Extraterritorially to Plaintiffs'***
20 ***Claims.*** As the Supreme Court held in *Morrison v. National Australia Bank*, only domestic transactions
21 in securities fall within the reach of Section 10(b) of the Securities Exchange Act: specifically, Section
22 10(b) covers "transactions in securities listed on domestic exchanges, and domestic transactions in other
23 securities." 561 U.S. at 267. The Court emphasized that this transactional test was intended to avoid
24 "interference with foreign securities regulation that application of §10(b) abroad would produce." *Id.* at
25 269. Under *Morrison*, Plaintiffs' pursuit of this action involving VWAG's ADRs exceeds the territorial
26 reach of Section 10(b).

27 Shortly after *Morrison*, the Southern District of New York held that the same type of
28 securities at issue here—sponsored and unlisted Level 1 ADRs of a foreign issuer that trade over-the-

1 counter—could not serve as the basis for a Section 10(b) claim. *In re Société Générale Sec. Litig.*, 2010
2 WL 3910286, at *6-7 (S.D.N.Y. Sept. 29, 2010) (“*SocGen*”). Indeed, since *Morrison*, no court has
3 found that Section 10(b) applies to Level 1 ADRs. *SocGen*’s reasoning that ADRs are “predominantly
4 foreign securities transaction[s],” *id.* at *6, has since been confirmed by the Second Circuit in
5 *Parkcentral Global Hub Ltd. v. Porsche Automobile Holdings SE*, 763 F.3d 198, 216 (2d Cir. 2014) (per
6 curiam) (“*Porsche*”). The analysis of the Second Circuit is compelling.

7 The *Porsche* plaintiffs brought a Section 10(b) claim based on swap agreements
8 referencing VWAG ordinary share prices in Germany, and claimed that these transactions were
9 “domestic” because confirmations were signed in the United States. *Id.* at 207. They also claimed that
10 the swap agreements contained express choice of law provisions stating that New York law governs the
11 agreements and exclusive forum selection provisions designating New York federal and state courts. *Id.*
12 In upholding the district court’s dismissal, the Second Circuit (Leval, Sack, Hall, JJ.) held that even if
13 the swaps were “domestic transactions,” plaintiffs still failed to state a claim. *Id.* at 216. The Second
14 Circuit held that “a domestic transaction is necessary but not necessarily sufficient to make § 10(b)
15 applicable,” and courts must still look to the “character” of the “security at issue,” and also the “relevant
16 actions” to determine whether a Section 10(b) claim is “predominantly foreign.” *Id.* at 202, 216
17 (emphasis added).

18 Here, the “character” of VWAG’s ADRs is clearly “predominantly foreign”—ADRs are
19 nothing more than a “receipt” evidencing a beneficial ownership interest in VWAG’s ordinary and
20 preference shares that are deposited abroad and listed only on exchanges abroad. As an issuer under a
21 sponsored Level 1 ADR facility, VWAG is required only to make disclosures to investors *in accordance*
22 *with German law*—not pursuant to the reporting requirements of the Exchange Act. The “relevant
23 actions” upon which a securities fraud claim might be based took place in Germany: VWAG issued its
24 annual and quarterly reports to investors from Germany and pursuant to German law, and VWAG’s
25 disclosures are the subject of investigations by German authorities and parallel civil litigation in German
26 courts. Because Section 10(b) does not apply to Plaintiffs’ claims, the Court should dismiss the
27 Complaint on this basis alone.
28

1 **2. Germany Is the More Appropriate Forum for an Action Based on VWAG's ADRs.**

2 Even if Section 10(b) applied to Plaintiffs' claims, this action should be dismissed because Germany is
3 the more appropriate forum for the litigation of those claims. The mere “presence of American
4 plaintiffs . . . is not in and of itself sufficient to bar a district court from dismissing a case on the ground
5 of *forum non conveniens*.” *Lockman Found. v. Evangelical Alliance Mission*, 930 F.2d 764, 767 (9th
6 Cir. 1991) (quoting *Cheng v. Boeing Co.*, 708 F.2d 1406, 1411 (9th Cir. 1983), *cert. denied* 464 U.S.
7 1017 (1983)). “Where an American plaintiff chooses to invest in a foreign country and then complains
8 of fraudulent acts occurring primarily in that country, the plaintiffs['] ability to rely upon citizenship as a
9 talisman against *forum non conveniens* dismissal is diminished.” *Argoquest Holdings, LLC v. Israel*
10 *Disc. Bank Ltd.*, 2005 WL 6070168, at *3 (C.D. Cal. Apr. 8, 2005) (internal quotation marks and
11 citation omitted).

12 Here, Plaintiffs' Section 10(b) claims primarily involve actions, decisions, and
13 disclosures made in and disseminated from Germany. The ADRs at issue—referencing VWAG
14 ordinary and preference shares—are “predominantly foreign” securities, subject only to Germany's
15 disclosure laws, not the reporting requirements of the Exchange Act. During the putative class period,
16 99.1% of trading volume in both VWAG ordinary and preference shares occurred on non-U.S.
17 exchanges. (Declaration of Paul Zurek, dated August 1, 2016 (“Zurek Decl.”) ¶ 8.) Confirming the
18 foreign character of VWAG ADRs, courts in this Circuit and elsewhere have routinely dismissed on the
19 basis of *forum non conveniens* claims that involve ADRs bought or sold in the United States whose
20 underlying securities are foreign. *See, e.g., Stoyas v. Toshiba Corp.*, 2016 WL 3563084, at *13-15
21 (C.D. Cal. May 20, 2016) (dismissing a putative class of ADR-holders' complaint in favor of Japan);
22 *Sarandi v. Breu*, 2009 WL 2871049, at *6-8 (N.D. Cal. Sept. 2, 2009) (dismissing, in the alternative, an
23 American ADR-holder's complaint in favor of Switzerland).

24 As the Ninth Circuit has held, Germany is an adequate forum. *Mattel, Inc. v. Greiner*
25 *and Hausser GmbH*, 354 F.3d 857, 868 (9th Cir. 2003) (“Germany provides an adequate forum for
26 resolving disputes.”). Under German law, U.S. plaintiffs who purchased VWAG's ADRs may bring a
27 securities fraud claim for false and misleading statements and omissions in German courts. (*See*
28 Declaration of Markus Pfüller, dated August 1, 2016 (“Pfüller Decl.”).) Indeed, a New York appellate

1 court has found that Germany is an adequate forum for litigating securities fraud claims involving the
2 very same underlying security at issue here—VWAG shares. *See Viking Global Equities, LP v. Porsche*
3 *Automobil Holding SE*, 958 N.Y.S.2d 35, 36 (1st Dep’t 2012) (holding that defendant “met its heavy
4 burden to establish that New York was an inconvenient forum” where “VW stock is traded only on
5 foreign exchanges, many of the witnesses and documents are located in Germany” and allegations of
6 phone calls with and emails sent to plaintiffs in New York “failed to create substantial nexus with New
7 York”). Moreover, the requirement for an adequate alternative forum “is generally satisfied if the
8 defendant is amenable to service of process in the alternative forum,” and Defendants here are all
9 amenable to service of process in a German action. *Leetsch v. Freedman*, 260 F.3d 1100, 1103 (9th Cir.
10 2001) (quoting *Creative Tech., Ltd v. Aztech Sys. Pte., Ltd.*, 61 F.3d 696, 701 (9th Cir. 1995)).

11 The private and public factors relevant to the *forum non conveniens* analysis point
12 squarely to Germany as the superior forum. Germany’s interest is heightened by “the fact that most if
13 not all of the conduct and transactions in this case occurred in” Germany. *See Meridian Seafood*
14 *Products, Inc. v. Flanzas Monterrey, S.A.*, 149 F. Supp. 2d 1234, 1239 (S.D. Cal. 2001). Such interest is
15 evidenced by the multiple investigations being conducted by German government authorities—including
16 the BaFin and the German State Prosecutor in Braunschweig—over whether VWAG violated its
17 disclosure obligations under German law to investors of VWAG shares. And numerous plaintiffs,
18 including at least 90 U.S. investors in those shares, have filed more than 130 lawsuits in Germany
19 alleging untimely disclosures relating to the diesel emissions issues.

20 Finally, most of the key witnesses are in Germany, and most of the documentary
21 evidence is in the German language, as would be much of the trial or deposition testimony. This
22 consideration “weighs especially heavily in favor of the German courts.” *Leetsch*, 260 F.3d at 1105.
23 Were the Court to hear this case, “it would be required to translate a great deal . . . from the German
24 language, with all the inaccuracy and delay that such a project would necessarily entail.” *Id.* Where, as
25 here, “most of the witnesses, documents and sources of proof underlying the allegations” are located
26 abroad, “[t]o require these numerous witnesses to travel to California would be unduly burdensome and
27 a waste of the parties’ limited resources. Similar waste would result from the parties’ need to translate
28 virtually every document and much of the testimony involved in this litigation into English.” *Meridian*,

1 149 F. Supp. 2d at 1239. Thus, while this Court is properly the locus of all litigation involving affected
2 Volkswagen diesel vehicles sold or leased in the United States, any litigation relating to VWAG's
3 disclosures to investors should be conducted in German courts and under the laws of Germany, from
4 which VWAG's disclosure obligations arise.

5 **3. Plaintiffs Fail To Allege Scienter With the Requisite Particularity.** Even if Section
6 10(b) applied and Germany is not an adequate alternative forum, Plaintiffs' claims should be dismissed
7 because they have failed to allege particularized facts giving rise to a "strong inference" that any
8 Defendant acted with scienter, *i.e.*, made a false or misleading statement "either intentionally or with
9 deliberate recklessness." *Zucco Partners, LLC v. Digimarc Corp.*, 552 F.3d 981, 991 (9th Cir. 2009).
10 Because a "corporation is deemed to have the requisite scienter for fraud only if the individual corporate
11 officer making the statement has the requisite level of scienter," Plaintiffs must plead detailed facts
12 giving rise to a strong inference that the specific corporate officer who made the alleged false statement
13 "kn[ew] that the statement [was] false, or [was] at least deliberately reckless as to its falsity, at the time
14 that he or she ma[de] the statement." *In re Apple Computer, Inc., Sec. Litig.*, 243 F. Supp. 2d 1012,
15 1023 (N.D. Cal. 2002). Here, Plaintiffs allege that only Winterkorn and Diess made misstatements
16 attributable to VWAG. Plaintiffs have failed to allege scienter adequately as to either Winterkorn or
17 Diess, and thus they have failed to plead scienter as to VWAG.

18 Because Diess only joined VWAG in July 2015, Plaintiffs' scienter allegations boil down
19 to a claim that Winterkorn "must have known" about the defeat device prior to May 2014. (*See, e.g.*,
20 Compl. ¶ 194.) But such "must have known" theories "will only be indicative of scienter where the
21 falsity is patently obvious—where the 'facts [are] prominent enough that it would be "absurd to suggest"
22 that top management was unaware of them.'" *Zucco*, 552 F.3d at 1001 (quoting *Berson v. Applied*
23 *Signal Tech., Inc.*, 527 F.3d 982, 989 (9th Cir. 2008)). Plaintiffs' own allegations belie such an
24 inference. They allege that the defeat device consisted of "lines of software code" in one of the
25 "sophisticated computer systems" that assisted in the operation of the vehicle. (Compl. ¶¶ 13, 142, 153.)
26 But Plaintiffs do not allege that Winterkorn was involved in the creation or installation of the device—
27 instead, they merely speculate that there is a "possibility that a range of employees were involved." (*Id.*
28 ¶ 145.)

1 Moreover, Plaintiffs rely on a May 23, 2014 memo from Bernd Gottweis, a VW
2 employee, to attempt to demonstrate Winterkorn’s scienter. (*Id.* ¶¶ 200-03.) Although Plaintiffs claim
3 that Gottweis advised Winterkorn that “regulators would no doubt find” the defeat device “upon
4 examination” (*id.* ¶ 202), the memo actually says that “[i]t is to be *assumed* that the authorities will
5 subsequently examine VW systems to determine *if* Volkswagen has installed test recognition into the
6 engine control unit software (a so-called defeat device)” (*id.* ¶ 203) (emphasis added). Thus, this memo
7 merely raised the prospect that U.S. regulators would investigate whether a defeat device was in use—it
8 did not state or imply that a defeat device had actually been installed, or what it meant if a defeat device
9 were found by U.S. authorities, much less the potential magnitude of any associated financial risks
10 resulting from such a finding. In fact, Plaintiffs plead two paragraphs later that Winterkorn was
11 informed that any potential financial impact from diesel emission issues was likely to be highly
12 immaterial to VWAG—around €20 million. (*Id.* ¶ 205.)

13 With respect to the alleged misstatements attributed to VWGoA, VWoA and AoA, none
14 are actionable. The Complaint alleges no statements by any individual corporate officer of AoA.
15 Plaintiffs also do not allege that the corporate officers of VWGoA and VWoA who are named as
16 individual defendants, Browning and Horn, made any of the alleged misrepresentations. (*See* Compl.
17 ¶¶ 428, 470 (alleging only that “Browning and Horn caused VWGoA and VWoA to violate Section
18 10(b) and Rule 10b-5 by making material misstatements and omissions” without specifically attributing
19 any such statements to Browning or Horn).) Nor are there any particularized allegations of scienter
20 against them. Because the Complaint is devoid of any allegations that a corporate officer of VWGoA,
21 VWoA or AoA had the requisite scienter, any alleged misstatements attributed to these Corporate
22 Defendants are insufficient as a matter of law. *See Pittleman v. Impac Mortg. Holdings, Inc.*, 2009 WL
23 648983, at *3 (C.D. Cal. Mar. 9, 2009).

24 **4. Plaintiffs Fail To Allege an Actionable Misstatement or Omission.** Plaintiffs’ claims
25 should be dismissed for the additional reason that they have failed to plead adequately false statements
26 or omissions. As the Supreme Court held, “[s]ilence, absent a duty to disclose, is not misleading under
27 Rule 10b-5.” *Basic Inc. v. Levinson*, 485 U.S. 224, 239 n.17 (1988). There is no freestanding duty
28 under U.S. law “to disclose uncharged, unadjudicated wrongdoing,” *In re Teledyne Def. Contracting*

1 *Deriv. Litig.*, 849 F. Supp. 1369, 1382 (C.D. Cal. 1993) (citation omitted), and therefore VWAG was not
 2 obligated to disclose the use of defeat devices in the diesel vehicles. The alleged misstatements
 3 attributed to VWAG are almost all contained within the annual and quarterly reports filed by VWAG in
 4 Germany. But these were merely general statements about VWAG’s commitment to being
 5 “environmentally friendly”:

- 6 • “With our attractive and *environmentally friendly* range of vehicles, which we are
 7 steadily and rationally expanding, and the excellent position of the separate brands in the
 8 markets worldwide, we are able to leverage the Group’s strengths and to systematically
 9 increase our competitive advantage” (Compl. ¶ 345 (emphasis added).)
- 10 • “We offer an extensive range of *environmentally friendly*, cutting-edge, high quality
 11 vehicles for all markets and customer groups that is unparalleled in the industry.”
 12 (Compl. ¶ 369 (emphasis added).)
- 13 • “Our attractive and *environmentally friendly* model portfolio impresses customers around
 14 the globe. The trust placed in us by customers, as well as our high quality and efficiency
 15 standards, allow us to meet and even exceed our financial targets.” (Compl. ¶ 374
 16 (emphasis added).)

17 Because the statements in VWAG’s reports were the kind of aspirational statements of
 18 corporate culture made by all public companies, they are simply “vague statements of optimism” that are
 19 not actionable. *In re Cutera Sec. Litig.*, 610 F.3d 1103, 1111 (9th Cir. 2010). For this same reason, the
 20 statements made in the annual and quarterly reports cannot form the basis of a misstatement by
 21 Individual Defendants Winterkorn and Diess. None of the other Defendants is an issuer or market
 22 participant, and none of the statements made by any of those other Defendants was a statement
 23 addressed to investors.

24 BACKGROUND

25 A. VWAG’s Unlisted, Level 1 ADRs Are Not Traded on Any U.S. Exchange.

26 A multinational automotive manufacturing company, VWAG is headquartered in
 27 Wolfsburg, Germany and incorporated in the Federal Republic of Germany. (Compl. ¶ 40.) VWAG’s
 28 ordinary and preference shares are not listed or traded on any U.S. exchange. (Compl. ¶¶ 34, 446.)
 VWAG’s shares are listed only on foreign exchanges. (*Id.*)

1 During the putative class period of November 19, 2010 to January 4, 2016 (the “Class
 2 Period”), VWAG was the issuer under a sponsored Level 1 ADR facility, which provides for the
 3 issuance of unlisted ADRs corresponding to VWAG’s ordinary and preference shares. (Compl. ¶ 34.)
 4 An ADR represents an ownership interest in the underlying shares of a non-U.S. company. (Compl. ¶
 5 33; *see* SEC ADR Bulletin, Giuffra Decl. Ex. A.)¹ Holders can exchange their ADRs for the underlying
 6 German securities at any time. *See* 17 C.F.R. § 239.36(a). VWAG’s ADRs are not listed or traded on
 7 any U.S. exchange and instead trade only over-the-counter. (Compl. ¶ 34.) Plaintiffs allege that they
 8 purchased the ADRs in 2013 through 2015. (*See* Compl. Exs. A & B.) During the Class Period, the
 9 volume of over-the-counter trading in VWAG’s ADRs in the United States was small, and 99.1% of
 10 trading volume in both VWAG ordinary and preference shares occurred on non-U.S. exchanges. (Zurek
 11 Decl. ¶ 8.)

12 VWAG is not required to, and does not, file annual, quarterly or other reports with the
 13 SEC and made no filings with the SEC during the Class Period. (Giuffra Decl. ¶ 3.)² There are three
 14 “levels” of ADR facilities, which are “categorized ... depending on the extent to which the foreign
 15 company has accessed the U.S. markets.” (Giuffra Decl. Ex. A, SEC ADR Bulletin at 2.) Level 2
 16 ADRs may be listed and traded on a U.S. securities exchange, and Level 3 ADRs permit the foreign
 17 company to raise capital in the United States as well. (*Id.*) Given the extent of these contacts with U.S.
 18 markets, a foreign company with Level 2 or 3 ADRs must file, in addition to a Form F-6, annual reports
 19 with the SEC “contain[ing] extensive financial and non-financial information about the issuer.” (*Id.*)
 20 VWAG’s ADRs, by contrast, are Level 1, which reflects the least contact with the United States of the
 21
 22

23 ¹ Every five VWAG ordinary ADRs represent the right to receive one VWAG ordinary share, and
 24 every five VWAG preference ADRs represent the right to receive one VWAG preference share.
 (Compl. ¶ 33.)

25 ² Almost two decades ago, in 1998, VWAG signed two Form F-6 registration statements that were
 26 filed with the SEC for the limited purpose of registering its two ADR programs. (Giuffra Decl. Exs. B-
 27 C.) And more than 12 years ago, in December 2003, VWAG signed a Form F-6 for the purpose of
 28 registering additional ADRs. (Giuffra Decl. Ex. D.) Regardless, “[d]isclosure under Form F-6 relates
 only to the contractual terms of deposit under the deposit agreement A Form F-6 contains *no*
information about the non-U.S. company.” (SEC ADR Bulletin at 2 (emphasis added).)

1 three levels and does not require disclosures other than pursuant to the laws of Germany.³ VWAG did
 2 not seek to raise capital from ADR sales and arranged for their issuance simply for the convenience of
 3 U.S. investors.

4 **B. German Regulatory Investigations and Civil Litigation**

5 In October 2015, the BaFin, the German financial regulator, initiated investigations into
 6 whether VWAG violated German capital markets transparency requirements in connection with the
 7 diesel emission issues by omitting or delaying the immediate publication of price sensitive inside
 8 information. (Giuffra Decl. ¶ 4.) The BaFin’s investigation is ongoing. (*Id.*) In June 2016, the
 9 German State Prosecutor in Braunschweig initiated an investigation into a current and former member of
 10 VWAG’s Management Board concerning allegations of market manipulation in connection with the
 11 diesel emission issues. (*Id.*)

12 VWAG is also currently a defendant in over 130 investor lawsuits in Germany alleging
 13 untimely disclosures concerning the diesel emission issues and seeking billions of Euros in damages.
 14 (Pfüller Decl. ¶ 6.) The approximately 450 plaintiffs in these German lawsuits include at least 90 U.S.
 15 institutional investors. (*Id.*)

16 **C. Alleged Knowledge of the “Defeat Device”**

17 **1. VWAG, Martin Winterkorn, and Herbert Diess**

18 Plaintiffs allege that Martin Winterkorn, VWAG’s CEO and Chairman of VWAG’s
 19 Management Board from January 1, 2007 until his resignation on September 23, 2015 (Compl. ¶ 45)—
 20 and, through him, VWAG—“must have known” about the existence of defeat devices in diesel vehicles
 21 prior to May 2014 (*see, e.g., id.* ¶ 194) based on allegations that unspecified “engine developers” or
 22 “engineers” at Volkswagen and Audi either contemplated using defeat devices or were involved in the
 23 design and implementation of such devices. (*See, e.g., id.* ¶¶ 108, 186, 190-91.) Plaintiffs allege that
 24 because Winterkorn was “widely regarded as a detail-oriented, micromanaging CEO who retained
 25 control over engineering details that many other CEOs would fully relinquish to deputies” (*id.* ¶ 45), he
 26

27 ³ As the issuer under a sponsored Level 1 ADR facility, VWAG complies with Rule 12g3-2(b)
 28 under the Exchange Act, which requires a non-U.S. issuer to post on its website, in English, its reports
 issued abroad.

1 must have known that certain vehicles contained defeat devices (*see id.* ¶¶ 17, 45, 311). Plaintiffs
2 further allege that “as early as 1999, [] the idea took root to use defeat devices to evade increasingly
3 strict emissions standards” (Compl. ¶ 108), and that a “PowerPoint presentation prepared by a top
4 Volkswagen technology executive in 2006 la[id] out in detail how Volkswagen could cheat on emissions
5 tests in the United States” (*id.* ¶131; *see also id.* ¶¶ 133, 315). But Plaintiffs do not allege that
6 Winterkorn was aware of the 1999 “idea” or the 2006 presentation.

7 Plaintiffs further allege that “Winterkorn received a memo on May 23, 2014—16 months
8 before the EPA issued its Notice of Violation—from Bernd Gottweis, a veteran Volkswagen executive
9 whom employees referred to as the ‘fireman’ for his ability to ‘smell trouble’ and ‘sound the alarm’ and
10 address emergent crises at the Company” (Compl. ¶ 201), and that Winterkorn “admitted” that “by May
11 2014, he was aware of the problems regarding impermissibly high emissions levels in the TDI vehicles”
12 (*id.* ¶ 204). On its face, however, the memo from Gottweis identified only the risk of U.S. authorities
13 investigating whether a “so-called defeat device” had been implemented into the engine software, and
14 stated that Gottweis would “report about further developments and discussions with the U.S. authorities
15 on this issue.” (Giuffra Decl. Ex. E, Memorandum from Bernd Gottweis, dated May 23, 2014
16 (“Gottweis Memo”).) The memo did not state or imply that a defeat device had actually been used, nor
17 do Plaintiffs allege that Winterkorn “admitted” that he was aware of the use of a defeat device.

18 Plaintiffs further allege that in November 2014, Winterkorn received another memo
19 reporting that there was a defect with the “[d]ifferential pressure sensor” on some cars, which resulted in
20 them “[e]xceeding emission limits in ‘off-cycle, real world’ driving.” (Compl. ¶ 205; Giuffra Decl. Ex.
21 F.) Plaintiffs do not plead that this memo mentioned a “defeat device” or other deliberate attempt to
22 deceive regulators, and it clearly did not. (Compl. ¶ 205.) The memo did, however, state that the
23 expected cost for repairing this problem was approximately “ca. € 20 mill.” (Giuffra Decl. Ex. F) That
24 amounted to an immaterial 0.16% of VWAG’s €12,697 million net operating profit for 2014. (*See*
25 Compl. ¶ 326.) The November 2014 memo on which Plaintiffs rely thus undercuts any suggestion that
26 Winterkorn was on notice that emission issues with diesel engines were likely to be material.

27 Finally, Plaintiffs allege that “on July 27, 2015, “Volkswagen employees discussed the
28 diesel issue on the periphery of a regular meeting about damage and product issues, in the presence of

1 Martin Winterkorn and Herbert Diess,” without specifying what was allegedly discussed. (*Id.* ¶ 206.)
2 Plaintiffs fail to plead that this discussion concerned any more than the fact that there were problems
3 with the engines (which Winterkorn already knew, according to the Complaint).

4 **2. VWGoA, VWoA, AoA, Michael Horn, and Jonathan Browning**

5 Plaintiffs allege that “VWGoA, VWoA, and AoA, as well as VWGoA and VWoA
6 executives Horn and Browning—acted with scienter because they were centrally involved in the process
7 for acquiring all necessary approvals and certifications so that their vehicles could legally be sold and
8 driven in the United States.” (Compl. ¶ 310.) These conclusory allegations, devoid of factual support,
9 are insufficient to satisfy the strict pleading requirements as to scienter.⁴ Plaintiffs’ further allegations
10 concerning Horn’s Congressional testimony in 2015 (*after* Volkswagen publicly disclosed the existence
11 of defeat devices in diesel cars) and his receipt of a memo in 2014 relating to possible, but unconfirmed,
12 emissions compliance issues (*id.* ¶ 15 (memo “concerning the defeat devices and regulatory scrutiny in
13 2014”)) do not raise the required “strong inference” of scienter. Finally, Plaintiffs do not allege that
14 Horn and Browning ever made any false statements or omissions.

15 **D. The Alleged Misstatements**

16 The alleged misstatements in the Complaint fall into four categories. *First*, the
17 Complaint alleges that between 2009 and 2015, VWoA, VWGoA and AoA made 48 false and
18 misleading statements through press kits and marketing brochures representing that Volkswagen and
19 Audi TDI vehicles complied with emissions regulations “in all 50 states,” had technology that reduced
20 NOx emissions, were “cleaner than conversional diesels,” and had increased fuel economy and reduced
21 “green-house gas emissions” without “performance sacrifices.” (Compl. ¶¶ 329-31, 333-37, 382-83,
22 385, 387, 389-412, 416-24, 428.) The Complaint does not allege that these statements, which are the
23 subject of the separate consumer litigation before this Court, were made by VWAG. (*Id.* ¶ 428.) Nor
24 were these statements directed at investors, as opposed to customers and prospective customers for
25 Volkswagen diesel vehicles.

26
27 ⁴ Browning was the CEO of VWGoA only from October 2010 through December 2013, and thus was
28 not even at the company when the alleged defeat device scheme was conceived and implemented or
when the first reports were released that questioned VWAG’s emissions testing. *See* Section V, *infra*.

1 *Second*, the Complaint alleges that, pursuant to German law, during the Class Period,
 2 VWAG issued annual and quarterly reports from Germany, including statements relating to its
 3 financials, products, mission, industry recognition, and other forward-looking projections. These reports
 4 included general statements about VWAG’s commitment to being “environmentally friendly”:

- 5 • “With our attractive and *environmentally friendly* range of vehicles, which we are
 6 steadily and rationally expanding, and the excellent position of the separate brands in the
 7 markets worldwide, we are able to leverage the Group’s strengths and to systematically
 8 increase our competitive advantage. Our activities are oriented on setting *new ecological
 standards* in the areas of vehicles, powertrains and lightweight construction.” (Compl.
 ¶ 345 (emphasis added).)
- 9 • “Chairman of the Board of Management Prof. Dr. Martin Winterkorn stressed that the
 10 Group enjoys a strong position thanks to its range of highly efficient and *environmentally
 friendly* diesel, petrol and natural gas engines” (*Id.* ¶ 366 (emphasis added).)
- 11 • “We offer an extensive range of *environmentally friendly*, cutting-edge, high quality
 12 vehicles for all markets and customer groups that is unparalleled in the industry.” (*Id.*
 13 ¶ 369 (emphasis added).)
- 14 • “Our attractive and *environmentally friendly* model portfolio impresses customers around
 15 the globe. The trust placed in us by customers, as well as our high quality and efficiency
 16 standards, allow us to meet and even exceed our financial targets. . . . We offer an
 17 extensive array of attractive, *environmentally friendly*, cutting edge, high-quality vehicles
 18 for all markets and customer groups.” (*Id.* ¶ 374-75 (emphasis added).)

19 VWAG’s reports to investors were “signed” by members of VWAG’s Board of
 20 Management, including Winterkorn and/or Diess. (Compl. ¶ 10.) Winterkorn signed VWAG’s Annual
 21 and Quarterly Reports from 2010 through the second quarter of 2015. (*Id.* ¶ 326.) Diess was a member
 22 of the Board of Management when VWAG issued two of the challenged reports: the Second Quarter
 23 2015 Interim Report (issued on July 29, 2015, just four weeks after he joined VWAG) (*id.* ¶¶ 52, 326)
 24 and the Third Quarter 2015 Interim Report (which disclosed the emissions issue to investors) (*id.* ¶ 326;
 25 Giuffra Decl. Ex. I at 5.).

26 *Third*, the Complaint alleges that VWAG, “[a]s a German corporation,” is “required to
 27 prepare its financial statements in accordance with International Financial Reporting Standards, which
 28 include International Accounting Standards (IAS).” (Compl. ¶ 215.) According to Plaintiffs, VWAG
 under-disclosed contingent liabilities in its annual and quarterly reports, because the Company “should

1 have recognized provisions relating to its use of the illegal defeat devices in each of its quarterly and
2 annual financial statements issued during the Class Period.” (Compl. ¶ 222.) Plaintiffs further allege
3 that “losses relating to the use of defeat devices were ‘probable’ under IAS 37 because it was more
4 likely than not that the defeat devices would be discovered and that VW AG would incur enormous
5 liabilities to address this self-inflicted problem.” (*Id.*)

6 *Fourth*, the Complaint alleges that “[e]very ‘Clean Diesel’ vehicle sold by the Corporate
7 Defendants in the United States during the Class Period bore a sticker falsely representing that the
8 vehicle complied with US EPA and CARB emissions standards” (Compl. ¶ 340), which “were
9 materially false and misleading because the vehicles bearing the stickers actually did not comply with
10 the cited regulatory standards for emissions” (*id.* ¶ 341). But the Complaint does not specify which
11 Defendant allegedly wrote or disseminated these stickers attached to the affected vehicles. (*Id.* ¶¶ 340-
12 41.) Nor do Plaintiffs adequately allege that these stickers were published or disseminated to investors,
13 as is required for pleading reliance through a “fraud-on-the-market” theory.

14 ARGUMENT

15 I. BECAUSE PLAINTIFFS SEEK TO APPLY SECTION 10(B) EXTRATERRITORIALLY, 16 THEIR CLAIMS MUST BE DISMISSED.

17 In *Morrison v. National Australia Bank Ltd.*, 561 U.S. 247, 273 (2010), the Supreme
18 Court affirmed the Second Circuit’s dismissal of Section 10(b) claims asserted by Australian
19 shareholders who purchased shares of an Australian bank on the Australian Stock Exchange. The Court
20 held that *only* “transactions in securities listed on domestic exchanges, and domestic transactions in
21 other securities” fall within the territorial reach of Section 10(b) and Rule 10b-5, pursuant to the
22 “longstanding principle of American law that legislation of Congress, unless a contrary intent appears, is
23 meant to apply only within the territorial jurisdiction of the United States.” *Id.* at 255, 267 (citations
24 omitted).

25 As the Supreme Court emphasized, “[w]e know of no one who thought that the
26 [Exchange Act] was intended to ‘regulat[e]’ *foreign* securities exchanges—or indeed who even believed
27 that under established principles of international law Congress had the power to do so.” *Id.* at 267
28 (emphasis in original). The Court stressed the need to avoid “interference with foreign securities

1 regulation that application of §10(b) abroad would produce,” and prevent the United States from turning
2 into “the Shangri-La of class-action litigation for lawyers representing those allegedly cheated in foreign
3 securities markets.” *Id.* at 269-71. In keeping with this admonition, since *Morrison*, no court has held
4 that Section 10(b) applies to the securities at issue here—Level 1 ADRs.

5 VWAG’s ordinary and preference shares are listed exclusively on foreign exchanges.
6 (Compl. ¶ 33.) Although ADRs representing those shares trade over-the-counter in the United States
7 (*id.* ¶¶ 33- 34), OTC markets “are not national securities exchanges within the scope of *Morrison*.”
8 *United States v. Georgiou*, 777 F.3d 125, 135 (3d Cir. 2015); *see also Stoyas*, 2016 WL 3563084, at *7
9 (“[T]he OTC market at issue here is likely just that—an OTC market, not an exchange as meant by
10 *Morrison* or as defined and regulated by the statute.”). Plaintiffs’ claims therefore fail under the first
11 prong of *Morrison*.

12 Nor can Plaintiffs comply with the territorial limitations of Section 10(b) by arguing that
13 their ADR transactions satisfy the second prong of *Morrison*—“domestic transactions” in other
14 securities—under the “irrevocable liability” test adopted by the Second Circuit and courts in this Circuit.
15 *See, e.g., MVP Asset Management (USA) LLC v. Vestbirk*, 2013 WL 1726359, at *3, *6 (E.D. Cal. Mar.
16 22, 2013) (citing to the Second Circuit’s test in *Absolute Activist Master Fund Ltd. v. Ficeto*, 677 F.3d
17 60, 68 (2d Cir. 2012), in which the court held that a domestic transaction exists when the plaintiff has
18 “allege[d] facts leading to the plausible inference that the parties incurred irrevocable liability within the
19 United States”); *Takiguchi v. MRI Int’l, Inc.*, 47 F. Supp. 3d 1109-10 (D. Nev. 2014).

20 The existence of a “domestic transaction” is only a threshold inquiry, and courts still may
21 not apply United States securities laws to “domestic transactions” that are nevertheless “so
22 predominately foreign as to be impermissibly extraterritorial.” *Porsche*, 763 F.3d at 216. Identifying a
23 “domestic transaction” in a given security is “*necessary* to state a claim under § 10(b),” but it does not
24 “*suffice* to compel the conclusion” that a particular application of § 10(b) is “appropriately domestic.”
25 *Id.* at 216 (emphasis original). Rather, in order to satisfy the concerns articulated in *Morrison*, “courts
26 must carefully make their way with careful attention to the facts of each case and to combinations of
27 facts that have proved determinative in prior cases”—by focusing on both (i) the “character” of the
28

1 security at issue and (ii) the “relevant actions” on which the claim of securities fraud is based. *Id.* at
2 202, 216-18.

3 The Second Circuit’s decision in *Porsche* is particularly instructive here. In *Porsche*,
4 Plaintiffs brought Section 10(b) claims based on their purchase of securities-based swaps that referenced
5 the very same underlying security at issue here: VWAG shares that trade solely on foreign exchanges.
6 Just like VWAG’s ADRs, the value of the swaps in *Porsche* was based on the price at which VWAG’s
7 shares traded in Frankfurt. In dismissing the plaintiffs’ claims under *Morrison*, the Second Circuit held
8 that, even assuming that the swaps were “domestic transactions,” Section 10(b) still did not apply to the
9 claims because—as here—they (i) “concern[ed] statements made primarily in Germany with respect to
10 stock in a German company traded only on exchanges in Europe,” (ii) in connection with “fraudulent
11 acts” alleged to have taken place in Germany, (iii) which were “the subject of investigation by [German]
12 regulatory authorities and adjudication in German courts.” *Id.* at 216. Thus, as here, the “relevant
13 actions” were “so predominantly German as to compel the conclusion that the complaints fail[ed] to
14 invoke § 10(b) in a manner consistent with the presumption against extraterritoriality.” *Id.*

15 In *SocGen*, 2010 WL 3910286, at *6 n.5, the Southern District of New York applied
16 *Morrison* to dismiss Section 10(b) claims based on precisely the same kind of securities at issue here—
17 Level 1, sponsored and unlisted ADRs of a foreign issuer. There, Judge Berman dismissed claims
18 involving such ADRs of a French bank whose shares, like VWAG’s, traded only on foreign exchanges.
19 2010 WL 3910286, at *5-7. Just like the claims here and in *Porsche*, the *SocGen* claims were based on
20 statements disseminated abroad, and “revolve[d] around” activities that took place abroad. *Id.* at *2, *4.
21 On these facts, the court held that the claims were so “predominantly foreign” as to exceed the territorial
22 reach of Section 10(b). *Id.* at *6-7; *see also Stoyas*, 2016 WL 3563084, at *10 (holding that after
23 *Morrison* over-the-counter sales of unsponsored ADRs referencing foreign stocks do not support
24 domestic application of § 10(b)). Under the same analysis applied in *Porsche* and *SocGen*, Plaintiffs’
25 claims are “so predominantly” German as to constitute an “impermissibly extraterritorial” invocation of
26 Section 10(b).

27 First, the “character” of the securities at issue here is “predominantly foreign.” *Porsche*,
28 763 F.3d at 202, 216. An ADR simply represents “the right to receive a specified number” of the

1 foreign issuer's shares—securities that, in VWAG's case, are listed only on "foreign exchange[s]."
 2 *SocGen*, 2010 WL 3910286, at *6 (citing *Morrison*, 561 U.S. at 250). ADR prices track the prices at
 3 which a foreign issuer's shares trade in its home, foreign market. *See Am. Depositary Receipts*, Release
 4 No. 274, 1991 WL 294145, at *6 (May 23, 1991). Like the swaps referencing VWAG's shares in
 5 *Porsche*, VWAG's ADRs derive their value "based on changes in the value of a [foreign] stock."
 6 *Porsche*, 763 F.3d at 214; *see id.*, at 205-07. Further, as the issuer under a sponsored Level 1 ADR
 7 facility, VWAG neither seeks to raise capital in the United States nor files periodic or other reports with
 8 the SEC. (*See Giuffra Decl. Ex. A.*) VWAG makes disclosures solely in accordance with German law
 9 and is not required to adhere to the reporting requirements of the Exchange Act. *Id.* And just as in
 10 *SocGen*, VWAG's ADRs are "not traded on an official American securities exchange," but instead are
 11 traded over-the-counter—"a less formal market with lower exposure to U.S.-resident buyers." *SocGen*,
 12 2010 WL 3910286, at *6 (citation omitted).

13 *Second*, as in *Porsche*, the "relevant actions" here all point toward Germany:

- 14 • VWAG's statements at issue were made by a German company and were disseminated in
 15 Germany, primarily in the form of annual and quarterly reports governed by German law,
 (see Compl. ¶ 428);⁵
- 16 • All of VWAG's allegedly fraudulent conduct took place in Germany, including the
 17 alleged misstatements and the modification to the engine management software (*see, e.g.,*
id. ¶¶ 41, 75-76, 144, 187-90, 314, 343-381, 428); and
- 18 • VWAG's disclosures are being investigated in Germany by the BaFin and German
 19 prosecutors, and challenged in civil litigation brought in Germany (*see Giuffra Decl.* ¶ 4;
 20 Pfüller Decl. ¶ 6).

21 *Third*, Plaintiffs have not alleged that VWGoA, VWoA or AoA issued the securities
 22 underlying Plaintiffs' claims, or that they or their officers prepared reports for investors in VWAG
 23 securities. (*See Compl.* ¶¶ 6, 33, 343-81, 428.) Nor do Plaintiffs allege that these Defendants
 24 masterminded the installation of defeat devices in Volkswagen diesel vehicles. (*See, e.g., id.* ¶ 81
 25 (conclusorily claiming that the installation of defeat devices was "intentionally engineered by VW AG's

26 ⁵ Although Plaintiffs seek to attribute to VWAG statements made by VWGoA, VWoA and AoA
 27 in order to bolster their securities fraud claims, the statements of VWAG's subsidiaries are not
 28 attributable to VWAG under the Supreme Court's holding in *Janus Capital Grp., Inc. v. First Derivative*
Traders, 564 U.S. 135, 142 (2011).

1 senior management”).) Because VWAG, not its subsidiaries, was allegedly responsible for the
2 installation of the defeat devices in Volkswagen vehicles and for the reports issued to investors, the
3 allegedly false and misleading statements of VWAG’s subsidiaries in the United States were at most
4 tangential to any alleged harm to investors. The allegations concerning false and misleading statements
5 attributed to VWGoA, VWoA and AoA are therefore insufficient to undermine the conclusion that the
6 “relevant actions” are “predominantly foreign.”

7 In sum, to apply Section 10(b) on these facts would impermissibly “subject to U.S.
8 securities laws conduct that occurred in a foreign country, concerning securities in a foreign company,
9 [listed] entirely on foreign exchanges, in the absence of any congressional provision addressing the
10 incompatibility of U.S. and foreign law nearly certain to arise.” *Porsche*, 763 F.3d at 215-17.

11 **II. THE COMPLAINT SHOULD BE DISMISSED ON THE BASIS OF**
12 ***FORUM NON CONVENIENS.***

13 Regardless of whether Section 10(b) applies here, this Court should exercise its broad
14 discretion to dismiss the Complaint under the doctrine of *forum non conveniens*. See *Piper Aircraft Co.*
15 *v. Reyno*, 454 U.S. 235, 257 (1981). Dismissal is appropriate where, as here, “an alternative forum has
16 jurisdiction to hear the case,” and when trial in the chosen forum would establish “oppressiveness and
17 vexation” to defendants “out of all proportion to plaintiff’s convenience.” *Piper*, 454 U.S. at 241. “In
18 an era of increasing international commerce, parties who choose to engage in international transactions
19 should know that when their foreign operations lead to litigation they cannot expect always to bring their
20 foreign opponents into a United States forum when every reasonable consideration leads to the
21 conclusion that the site of the litigation should be elsewhere.” *Contact Lumber Co. v. P.T. Moges*
22 *Shipping Co. Ltd.*, 918 F.2d 1446, 1450 (9th Cir. 1990) (internal citation omitted). Because Plaintiffs’
23 claims relate to a German company’s disclosures, issued under German law, regarding securities listed
24 in Germany, “the site of the litigation should be” in Germany—“an alternative forum with jurisdiction to
25 hear the case.” *Id.*

26 **A. Plaintiffs’ Chosen Forum Is Not Entitled to Deference.**

27 In this Circuit, Plaintiffs’ choice of forum is not dispositive for at least two reasons.
28 *First*, Plaintiffs’ claims relate almost exclusively to transactions, witnesses, and evidence located in, or

1 decisions made in and disseminated from, Germany. The mere “presence of American plaintiffs . . . is
2 not in and of itself sufficient to bar a district court from dismissing a case on the ground of *forum non*
3 *conveniens*.” *Lockman*, 930 F.2d at 767 (internal citation omitted). “A citizen’s forum choice should
4 not be given dispositive weight,” and if “the balance of conveniences suggests that trial in the chosen
5 forum would be unnecessarily burdensome for the defendant or the court, dismissal is proper.” *Piper*,
6 454 U.S. at 256 n.23. Where, as in this case, the center of gravity of the litigation clearly lies in
7 Germany, Plaintiffs’ chosen forum should not be accorded any deference. *See Leetsch*, 260 F.3d at 1103
8 (upholding dismissal and finding that the “German court would be more competent than a United States
9 court to hear the claim because of its familiarity with the German language and the governing German
10 law”); *Israel Discount Bank Ltd. v. Schapp*, 505 F. Supp. 2d 651, 661-62 (C.D. Cal. Aug. 2, 2007)
11 (applying *forum non conveniens* to dismiss counterclaim because the “center of gravity” lay in Israel).

12 *Second*, Plaintiffs elected to invest in “predominantly foreign” securities, subject only to
13 Germany’s disclosure laws—not the reporting requirements of the Exchange Act.⁶ *See Porsche*, 763
14 F.3d at 216; *Contact Lumber Co.*, 918 F.2d at 1450. “Where an American plaintiff chooses to invest in
15 a foreign country and then complains of fraudulent acts occurring primarily in that country, the
16 plaintiffs[’] ability to rely upon citizenship as a talisman against *forum non conveniens* dismissal is
17 diminished.” *Argoquest Holdings, LLC v. Israel Disc. Bank Ltd.*, No. CV 04-10292 GAF (RNBx), 2005
18 WL 6070168, at *3 (C.D. Cal. Apr. 8, 2005) (citation omitted).

19
20
21 ⁶ Plaintiffs also chose to invest in ADRs in the German-traded shares of VWAG, whose Articles
of Association contain a “Place of Jurisdiction” clause, section 29, which states:

22 The sole place of jurisdiction for all disputes between shareholders and of the
23 beneficiaries or obligors of financial instruments relating to the Company’s shares on the
24 one hand, and the Company on the other, shall be the Company’s domicile unless
25 mandatory statutory provisions require otherwise. This also applies to disputes relating
to compensation claimed for damage caused by false or misleading public capital market
information, or the failure to provide such information. Foreign courts shall not have
jurisdiction over such disputes.

26 (Giuffra Decl. Ex. G.) Sophisticated institutional investors like Plaintiffs should not be permitted
27 to disregard this clause making clear that a claim for “damage caused by false or misleading
28 public capital market information, or the failure to provide such information” must be brought in
Germany.

1 In fact, courts in this Circuit and elsewhere have repeatedly dismissed claims on *forum*
2 *non conveniens* grounds involving ADRs bought or sold in the United States. *See, e.g., Stoyas*, 2016
3 WL 3563084, at *13-15 (dismissing, in the alternative, on *forum non conveniens* grounds a putative
4 class of ADR-holders' complaint against a Japanese company, because of the "practical issues" of
5 "taking discovery from and deposing" witnesses and perpetrators of the accounting fraud, which
6 occurred in Japan); *Sarandi*, 2009 WL 2871049, at *6-8 (dismissing, in the alternative, an American
7 ADR-holder's complaint against a Swiss company, because the suit concerned a Swiss entity and the
8 conduct of mainly Swiss residents, and most of the defendants, who also were witnesses, and evidence
9 resided in Switzerland); *Glenn v. BP p.l.c.*, 27 F. Supp. 3d 755, 767 (S.D. Tex. 2014), *aff'd* 602 F. Appx.
10 199, 200 (5th Cir. 2015) (in connection with the Gulf Oil spill, dismissing an American ADR-holder's
11 complaint against an English corporation because the public interest factors weighed "strongly" in favor
12 of England); *see also In re European Aeronautic Defence & Space Co. Sec. Litig.*, 703 F. Supp. 2d 348,
13 359-62 (S.D.N.Y. 2010) (finding proper, in dicta, but denying as moot Defendants' motion for *forum*
14 *non conveniens* dismissal of a putative class of American ADR-holders' complaint against a Dutch
15 company, because most of the witnesses and evidence were in Europe, and all of the alleged fraud
16 occurred in Europe).

17 **B. Germany Is an Adequate Alternative Forum To Resolve Plaintiffs' Claims.**

18 An alternative forum is "adequate" where "the other jurisdiction offers a satisfactory
19 remedy" and "the defendant is amenable to process there." *Carijano v. Occidental Petroleum Corp.*,
20 643 F.3d 1216, 1225 (9th Cir. 2011); *see also Tuazon v. R.J. Reynolds Tobacco Co.*, 433 F.3d 1163,
21 1178-80 (9th Cir. 2006); *Piper*, 454 U.S. at 254-55. As the Ninth Circuit has repeatedly recognized,
22 Germany easily satisfies this test. *See, e.g., Tuazon*, 433 F.3d at 1180 n.8 (citing approvingly a Third
23 Circuit case recognizing Germany as an adequate alternative forum); *Mattel*, 354 F.3d at 868 ("Germany
24 provides an adequate forum for resolving disputes . . ."); *Leetsch*, 260 F.3d at 1104 ("[The] German
25 court would be more competent than a United States court to hear the claim because of its familiarity
26 with the German language and the governing German law."); *In re Crash Over the Mid-Atlantic on Jun.*
27 *1, 2009*, 792 F. Supp. 2d 1090, 1097 (N.D. Cal. 2011) (Breyer, J.) (dismissing based on *forum non*
28

1 *conveniens* even though the plaintiffs could not bring “the exact suit filed in the United States in the
2 foreign forum”).

3 VWAG is incorporated, headquartered, and amenable to process, in Germany. *See*
4 *Lockman*, 930 F.2d at 768 (quoting *Piper*, 454 U.S. at 254 n.22) (“Ordinarily, this requirement [that
5 there is an adequate forum] will be satisfied when the defendant is ‘amenable to process’ in the other
6 jurisdiction.”); *see also Contact Lumber*, 918 F.2d at 1450. Germany also is adequate with respect to
7 the domestic Corporate Defendants and the Individual Defendants, all of whom are amenable to service
8 of process there. *See Lockman*, 930 F.2d at 768 (quoting *Piper*, 454 U.S. at 254 n.22); *Alpine View Co.*
9 *Ltd. v. Atlas Copco AB*, 205 F.3d 208, 221 (5th Cir. 2000) (finding district court did not abuse its
10 discretion where it dismissed claims against American subsidiaries of a Swedish corporation because all
11 defendants submitted to Sweden’s jurisdiction); *see also Creative Tech., Ltd. v. Aztech System Pte., Ltd.*,
12 61 F.3d 696, 703 (9th Cir. 1995) (upholding district court’s decision to dismiss a suit involving
13 competing Singapore companies, notwithstanding the presence of an American wholly-owned
14 subsidiary, because “the key infringing conduct, and the bulk of witnesses are located in Singapore, and
15 the case can best be litigated there”).

16 Pursuant to German tort law, U.S. plaintiffs who purchased VWAG’s ADRs may bring a
17 securities fraud claim in German courts against the Company as well as executives and members of the
18 management and supervisory boards for false and misleading statements and omissions in its investor
19 disclosures. (Pfüller Decl. ¶¶ 7-11.) And a New York appellate court dismissed a New York action in
20 favor of Germany because Germany had a greater connection to claims based on the very same
21 underlying security at issue here—VWAG shares. *See Viking Global*, 958 N.Y.S.2d at 36 (“phone calls
22 between plaintiffs in New York and a representative of defendant in Germany, and the emails sent to
23 plaintiffs in New York” failed “to create a substantial nexus with New York, given that the events of the
24 underlying transaction otherwise occurred entirely in a foreign jurisdiction”). The adequacy of Germany
25 as a forum is further demonstrated by the fact that there are currently over 130 similar shareholder
26 lawsuits pending in Germany against VWAG, including one involving at least 90 U.S. institutional
27 investors. (Pfüller Decl. ¶ 6) The amount in controversy in such suits is approximately €3.9 billion,
28 including approximately €762 million in the suits involving U.S. investors. (*Id.*) *See In re European*

1 *Aeronautic Defence & Space Co. Sec. Litig.*, 703 F. Supp. 2d at 360-61 (plaintiffs’ “claims of forum
 2 inadequacy are undermined by the fact that at least eleven American institutional investors have sued in
 3 Germany”).

4 **C. The Public and Private Interest Factors Support Dismissal on *Forum Non***
 5 ***Conveniens* Grounds.**

6 The balance of the private and public interest factors also clearly favors dismissal.⁷ *See*
 7 *Piper*, 454 U.S. at 241. The public interest factors include: “(1) the local interest in the lawsuit, (2) the
 8 court’s familiarity with the governing law, (3) the burden on local courts and juries, (4) congestion in the
 9 court, and (5) the costs of resolving a dispute unrelated to a particular forum.” *Carijano*, 643 F.3d at
 10 1232 (internal citations omitted). The private factors include: “(1) the residence of the parties and the
 11 witnesses; (2) the forum’s convenience to the litigants; (3) access to physical evidence and other sources
 12 of proof; (4) whether unwilling witnesses can be compelled to testify; (5) the cost of bringing witnesses
 13 to trial; (6) the enforceability of the judgment; and (7) all other practical problems that make trial of a
 14 case easy, expeditious and inexpensive.” *Id.* at 1229 (internal citations omitted).

15 Here, the public interest factors point squarely to Germany as the superior forum.
 16 Multiple government authorities in Germany, including the BaFin and the German State Prosecutor, are
 17 engaged in ongoing investigations into whether VWAG violated its disclosure obligations. (Giuffra
 18 Decl. ¶ 4.) Germany has a demonstrable interest in holding VWAG, a German corporation, accountable,
 19 if it is found to have violated Germany’s stringent public disclosure and anti-market manipulation
 20 regulations. Germany has a similarly compelling interest in adjudicating the claims against the other
 21 Defendants, especially those who are German residents. Given the high volume of parallel investor
 22 litigation already pending in Germany arising out of the diesel matter, Germany has a clear and strong
 23 interest in preventing inconsistent judgments in the German and United States litigation.

24 ⁷ Although the Ninth Circuit reversed the district court’s dismissal on *forum non conveniens*
 25 grounds in *Carijano*, the basis for the reversal was that the central decisions and policies underlying the
 26 claims in that case were made in the United States—a fact pattern that is exactly opposite from the
 27 situation here, where all of the relevant decisions and actions concerning the development and
 28 installation of alleged “defeat devices” were made in *Germany*. *See Carijano*, 643 F.3d at 1227 (finding
 dismissal improper because “while the case concerns past operations and injury in Peru, the complaint
 includes claims based on decisions made in and policies emerging from Occidental’s corporate
 headquarters in Los Angeles”).

1 The private interest factors also overwhelmingly favor dismissal in favor of a German
2 forum for this litigation. Germany’s local interest is heightened by “the fact that most if not all of the
3 conduct and transactions in this case occurred in” Germany—a fact meriting “particular emphasis.” *See*
4 *Meridian*, 149 F. Supp. 2d at 1239. Plaintiffs’ claims revolve around disclosures made from and
5 conduct in Germany, and underlying securities issued in Germany, listed only on foreign exchanges, and
6 subject only to Germany’s disclosure laws. Indeed, Plaintiffs expressly rely on international accounting
7 standards, which they allege are different from U.S. standards. (Compl. ¶¶ 215-25.) And during the
8 Class Period, 99.1% of trading activity in VWAG ordinary and preference shares occurred on foreign
9 exchanges. (Zurek Decl. ¶ 7.) Moreover, the Court’s “focus should not rest on the number of witnesses
10 . . . in each locale. Rather, a court should evaluate ‘the materiality and importance of the anticipated . . .
11 witnesses testimony.’” *Lueck v. Sundstrand Corp.*, 236 F.3d 1137, 1146 (9th Cir. 2001). Here, almost
12 all of the key witnesses and evidence are located in Germany, and the allegations concerning the
13 installation of the defeat device relate to conduct that took place entirely in Germany. (*See, e.g.*, Compl.
14 ¶¶ 81-85, 119-24, 127-31, 141-47, 186-91, Giuffra Decl. ¶ 5.)

15 Similarly, most of the documentary evidence is in the German language, as would be
16 much of the trial or deposition testimony. (*See, e.g.*, Compl. ¶¶ 92, 94, 103-06, 108-10, 119-24, 141-47,
17 158, 186-91, 195, 201, 203-04, 206-08, 215, 247-48, 250, 254, 256, 259-62, 278, 303-06, 309.) This
18 consideration “weighs especially heavily in favor of the German courts.” *Leetsch*, 260 F.3d at 1105.
19 Were the Court to hear this case, “it would be required to translate a great deal . . . from the German
20 language, with all the inaccuracy and delay that such a project would necessarily entail.” *Id.* As the
21 court recognized in *Meridian*, where “most of the witnesses, documents and sources of proof underlying
22 the allegations” were located abroad, “[t]o require these numerous witnesses to travel to California
23 would be unduly burdensome and a waste of the parties’ limited resources. Similar waste would result
24 from the parties’ need to translate virtually every document and much of the testimony involved in this
25 litigation into English.” *Meridian*, 149 F. Supp. 2d at 1239; *see Martinez v. White*, 492 F. Supp. 2d
26 1186, 1191 (N.D. Cal. 2007) (Breyer, J.) (dismissing based on *forum non conveniens*, in part, because
27 “[a]ll of the evidence is [abroad],” and “[d]iscovery will all take place [abroad] and involve parties and
28 witnesses that, for the most part, will not speak English.”). “The compulsory process factor also weighs

1 in Germany’s favor.” *Leetsch*, 260 F.3d at 1105. To reach a contrary conclusion “would hamper
2 international investment and cause serious difficulty in securities trading, as foreign corporations
3 allowing investment from the United States would risk litigation in the United States based on foreign
4 transactions.” *Meridian*, 149 F. Supp. 2d at 1238-39.

5 In sum, because all the relevant factors demonstrate that Germany is the superior forum
6 to litigate Plaintiffs’ claims, the Court should dismiss the claims on the basis of *forum non conveniens*.

7 **III. AS A MATTER OF LAW, PLAINTIFFS FAIL ADEQUATELY TO PLEAD SCIENTER.**

8 **A. Plaintiffs Do Not Plead that VWAG Acted with a Strong Inference of Scienter.**

9 To state a Section 10(b) claim under the Private Securities Litigation Reform Act
10 (“PSLRA”), a plaintiff must allege with particularity “(1) a material misrepresentation or omission of
11 fact, (2) scienter, (3) a connection with the purchase or sale of a security, (4) transaction and loss
12 causation, and (5) economic loss.” *In re Daou Sys. Inc.*, 411 F.3d 1006, 1014 (9th Cir. 2005) (citing
13 *Dura Pharms., Inc. v. Broudo*, 544 U.S. 336, 341–42 (2005)). The Complaint should be dismissed for
14 the additional reason that Plaintiffs have not sufficiently alleged particularized facts giving rise to a
15 “strong inference” that each of the Defendants acted with scienter, *i.e.*, made a false or misleading
16 statement “either intentionally or with deliberate recklessness.” *Zucco Partners, LLC v. Digimarc*
17 *Corp.*, 552 F.3d 981, 991 (9th Cir. 2009) (citation and internal quotation marks omitted). Recklessness
18 only exists when there is “not merely simple, or even inexcusable negligence, but an *extreme departure*
19 *from the standards of ordinary care . . . that is either known to the defendant or is so obvious that the*
20 *actor must have been aware of it.”* *Hollinger v. Titan Capital Corp.*, 914 F.2d 1564, 1569 (9th Cir.
21 1990) (emphasis added; citation omitted).

22 Adequately alleging scienter is a “formidable” challenge, *Metzler Inv. GMBH v.*
23 *Corinthian Colleges, Inc.*, 540 F.3d 1049, 1055 (9th Cir. 2008), as a “strong inference” is not “a mere
24 speculative inference . . . or even a reasonable inference.” *In re Silicon Graphics Inc. Sec. Litig.*, 183
25 F.3d 970, 985 (9th Cir. 1999). Rather, “[a] court must compare the malicious and innocent inferences
26 cognizable from the facts pled in the complaint, and only allow the complaint to survive a motion to
27 dismiss if the malicious inference is at least as compelling as any opposing innocent inference.” *Zucco*,
28 552 F.3d at 991; *see also Gompper v. VISX, Inc.*, 298 F.3d 893, 897 (9th Cir. 2002) (“[T]he court must

1 consider *all* reasonable inferences to be drawn from the allegations, including inferences unfavorable to
 2 the plaintiffs.”) (emphasis in original).

3 **1. To Establish Corporate Scierter, the Individual Speaker Must Have**
 4 **Scierter.**

5 “[A] corporation can only act through its employees and agents and can likewise only
 6 have scierter through them.” *In re ChinaCast Educ. Corp. Sec. Litig.*, 809 F.3d 471, 475 (9th Cir. 2015)
 7 (citation and internal quotation marks omitted). “Because the Securities Exchange Act and
 8 accompanying regulations do not contain any explicit instructions on when an employee’s acts and
 9 intent are to be imputed as those of the company, courts have looked to agency principles for guidance.”
 10 *Id.*; see also *Makor Issues & Rights, Ltd. v. Tellabs Inc.*, 513 F.3d 702, 708 (7th Cir. 2008) (“[T]he
 11 doctrines of respondeat superior and apparent authority remain applicable to suits for securities fraud.”).
 12 As the Restatement (Third) of Agency explains, “a principal may not be subject to liability for fraud if
 13 one agent makes a statement, believing it to be true, while another agent knows facts that falsify the
 14 other agent’s statement.” Restatement (Third) of Agency § 5.03 cmt. d(2) (2006).⁸

15 In other words, agency principles do not allow mixing and matching of one employee’s
 16 knowledge with another employee’s making of the pertinent misstatement, a theory known as
 17 “collective scierter.” See *Glazer Capital Mgmt., LP v. Magistri*, 549 F.3d 736, 745 (9th Cir. 2008)
 18 (holding that plaintiff was “required to plead individual scierter with respect to [the CEO] because [the
 19 CEO] was responsible for actually making the statements in the merger agreement”; a showing that “a
 20 different executive” had the requisite knowledge “would do nothing to resuscitate [plaintiff’s] claims”);
 21 *Richardson v. Oppenheimer & Co. Inc.*, 2014 WL 1304343, at *8 (D. Nev. Mar. 31, 2014) (“[T]o
 22 establish fraud on the part of a corporation, it is insufficient to show a corporate officer made a
 23 statement, which another officer knew to be false.”). Indeed, the Ninth Circuit has refused to adopt the
 24 “collective scierter” theory. See *Nordstrom, Inc. v. Chubb & Son, Inc.*, 54 F.3d 1424, 1435 (9th Cir.

25 _____
 26 ⁸ The Supreme Court has repeatedly referenced the Restatements when construing federal statutes
 27 that create civil liability, including Section 10(b). See, e.g., *Broudo*, 544 U.S. at 343-46 (Section 10(b)
 28 loss causation); *The Wharf (Holdings) Ltd. v. United Int’l Holdings, Inc.*, 532 U.S. 588, 596 (2001)
 (Section 10(b) implied misrepresentation); *Basic*, 485 U.S. at 243 (Section 10(b) reliance).

1 1995) (“[T]here is no case law supporting an independent ‘collective scienter’ theory.”); *Glazer*, 549
 2 F.3d at 744-45 (“Our circuit has not previously adopted a theory of collective scienter.”).

3 To adequately allege scienter, Plaintiffs must plead particularized facts giving rise to a
 4 strong inference that the specific corporate officer who made the alleged false statement had scienter at
 5 the time the statement was made. *In re Apple Computer, Inc., Sec. Litig.*, 243 F. Supp. 2d 1012, 1023
 6 (N.D. Cal. 2002) (“A defendant corporation is deemed to have the requisite scienter for fraud only if the
 7 individual corporate officer making the statement has the requisite level of scienter, i.e., knows that the
 8 statement is false, or is at least deliberately reckless as to its falsity, at the time that he or she makes the
 9 statement.”).⁹

10 Here, only Winterkorn and Diess are alleged to have made misstatements attributable to
 11 VWAG. (Compl. ¶¶ 10, 322, 343, 428.) Because Plaintiffs have failed to adequately allege scienter as
 12 to either Winterkorn or Diess, they have failed to plead scienter as to VWAG. *See, e.g., Infineon Techs.*,
 13 2006 WL 2925680, at *3 (“Plaintiffs have failed to plead facts that support a strong inference the Officer
 14 Defendants who made the allegedly false and misleading statements acted with scienter. This
 15 necessarily means Plaintiffs also fail to plead scienter with respect to the Entity Defendants.”).

16 **2. Plaintiffs Fail To Allege That Any Speaker Had Scienter.**

17 The vast majority of Plaintiffs’ scienter allegations concern only Winterkorn. These
 18 allegations fall into two categories: Those that concern events prior to May 2014, and those that concern
 19 events during and after May 2014, which is when Winterkorn allegedly received a memo that “discussed
 20 tests by US agencies in which the NOx output of TDI vehicles exceeded acceptable levels by up to 35
 21 times.” (Compl. ¶¶ 200-02.)

22 ***Winterkorn’s Alleged Knowledge Prior to May 2014.*** Much of the Complaint is
 23 dedicated to speculating that Winterkorn “must have known” about the defeat device prior to May 2014.
 24

25 ⁹ See also *In re Infineon Techs. AG Sec. Litig.*, 2006 WL 2925680, at *3 (N.D. Cal. Sept. 11,
 26 2006) (same); *Garcia v. Hetong Guo*, 2016 WL 102213, at *12 (C.D. Cal. Jan. 7, 2016) (same); *Cheung*
 27 *v. Keyuan Petrochemicals, Inc.*, 2012 WL 5834894, at *3 (C.D. Cal. Nov. 1, 2012) (same); *Pittleman v.*
 28 *Impac Mortgage Holdings, Inc.*, 2009 WL 648983, at *3 (C.D. Cal. Mar. 9, 2009) (same); *Weiss v.*
Amkor Tech., Inc., 527 F. Supp. 2d 938, 952 (D. Ariz. 2007) (same); *McGuire v. Dendreon Corp.*, 2008
 WL 1791381, at *9 (W.D. Wash. Apr. 18, 2008) (same).

1 (*See, e.g.*, Compl. ¶ 194.) But Plaintiffs’ evidence consists mostly of vague reports by various media
2 outlets that certain unspecified “engine developers” or “engineers” at VWAG and AoA either
3 contemplated using a defeat device or were involved in the design and implementation of such device.
4 (*See, e.g., id.* ¶¶ 108, 186, 190-91.) Plaintiffs then jump to the conclusion that, because Winterkorn was
5 allegedly “widely regarded as a detail-oriented, micromanaging CEO who retained control over
6 engineering details that many other CEOs would fully relinquish to deputies,” he must have known that
7 certain vehicles contained a defeat device. (*Id.* ¶ 45, *see also id.* ¶¶ 17, 311.)

8 Such “must have known” theories “will only be indicative of scienter where the falsity is
9 patently obvious—where the facts are prominent enough that it would be absurd to suggest that top
10 management was unaware of them.” *Zucco*, 552 F.3d at 1001 (citation and internal quotation marks
11 omitted). Here, drawing “all reasonable inferences” from the allegations of the Complaint, *Gompper*,
12 298 F.3d at 897, it cannot be said that it would be “absurd to suggest” that Winterkorn did not know
13 about the defeat devices prior to May 2014. *Zucco*, 552 F.3d at 1001. As Plaintiffs concede, the defeat
14 device was merely “lines of software code” in a program produced by third party Robert Bosch GmbH
15 and installed in one of the “sophisticated computer systems” that assisted in the operation of vehicles.
16 (Compl. ¶¶ 13, 142, 153.) Plaintiffs do not allege that Winterkorn was involved in the creation or
17 installation of such device—instead, they merely allege that there is a “possibility that a range of
18 employees were involved.” (*Id.* ¶ 145.) Plaintiffs then impermissibly speculate that Winterkorn would
19 or should have discovered the defeat device at some point because he allegedly was a “detail-oriented
20 micromanager” (*id.* ¶ 93) who was “known for carrying a micrometer to check the minutest
21 measurements of cars” (*id.* ¶ 95) and “ran around at auto shows with a tape measure and a magnet to
22 examine vehicles” (*id.* ¶ 194).

23 As a matter of law, such conclusory allegations about Winterkorn’s general management
24 style cannot substitute for detailed factual allegations about what he was told. *See S. Ferry LP, No. 2 v.*
25 *Killinger*, 542 F.3d 776, 784 (9th Cir. 2008) (“Where a complaint relies on allegations that management
26 had an important role in the company but does not contain additional detailed allegations about the
27 defendants’ actual exposure to information, it will usually fall short of the PSLRA standard.”)
28 Winterkorn was the CEO of “one of the largest automobile manufacturers in the world” (Compl. ¶¶ 40,

1 45), and it is not plausible to suggest that he was well versed in every aspect of every vehicle, down to
 2 the individual lines of code in the computer systems, because no amount of inspection with a
 3 micrometer or tape measure would discover the defeat device.¹⁰

4 To the contrary, many of Plaintiffs’ allegations suggest that defeat devices were installed
 5 in diesel vehicles without Winterkorn’s knowledge. Plaintiffs allege that there “are different methods of
 6 reducing NOx emissions levels in diesel vehicles,” and there was disagreement within Volkswagen over
 7 which system to use. (*Id.* ¶ 119.) According to Plaintiffs, Volkswagen initially licensed one such
 8 technology named “BlueTec” from a competitor, but later abandoned it in favor of engineering their
 9 own system because “Volkswagen’s leadership was put off by the cost of the BlueTec system and the
 10 fact that it was developed by a competitor.” (*Id.* ¶¶ 120-24.) This allegation suggests that senior
 11 management was advocating the development of new technology, which is the opposite of an instruction
 12 to create a defeat device within the existing software.

13 Plaintiffs then allege that Volkswagen was managed through a “reign of terror,” that its
 14 engineers were under a high degree of pressure to manufacture an engine for the 2008 Jetta TDI that
 15 would meet emissions standards, and that Volkswagen was forced to delay release of the vehicle. (*Id.*
 16 ¶¶ 92, 94, 103, 135-36.) Plaintiffs contend that this was a “breeding ground for scandal” (*id.* ¶ 313),
 17 which is precisely the circumstances under which one would expect lower-level employees, such as
 18 engineers, to cut corners without prompting from the CEO. In fact, if Winterkorn had simply instructed
 19 the engineers to use a defeat device, presumably there would be no pressure at all to finish the Jetta on
 20 time, and there would have been no reason to delay its release. And once the engineers created and
 21 installed the defeat device, “the surreptitious nature” of the device creates an inference that it “would
 22 have deliberately been kept secret—even within the company.” *See Glazer*, 549 F.3d at 746-47.

23 The other allegations in the Complaint concerning the pre-May 2014 time period also fail
 24 to raise the required “strong inference” of scienter. Plaintiffs claim that “as early as 1999, [] the idea

25 ¹⁰ The Court should reject Plaintiffs’ attempt to transmute Winterkorn’s management style into
 26 evidence of fraud through the commentary of various industry observers who now state—with the
 27 confidence of hindsight—that Winterkorn, as an active manager, would have known about the defeat
 28 device. *Compare* Compl. ¶¶ 192-94 (quoting retrospective commentary), *with In re NVIDIA Corp. Sec. Litig.*, 768 F.3d 1046, 1060 (9th Cir. 2014) (“articles [by outside observers] . . . written in hindsight . . . do not reflect” management or company’s knowledge at the time).

1 took root to use defeat devices to evade increasingly strict emissions standards.” (Compl. ¶ 108.) But
2 Plaintiffs merely allege that “engine developers . . . contemplat[ed] installing illegal software,” which
3 says nothing about Winterkorn. (*Id.*) Plaintiffs’ allegation that “people inside Volkswagen knew that its
4 diesel engines were polluting significantly more than allowed” (*id.* ¶ 131) also says nothing about
5 Winterkorn’s knowledge.

6 The same is true of the alleged “PowerPoint presentation prepared by a top Volkswagen
7 technology executive in 2006 laying out in detail how Volkswagen could cheat on emissions tests in the
8 United States” (*id.* ¶¶ 83, 131, 133, 315), and the letter that Bosch allegedly sent to VWAG’s “top
9 circles” stating that the use of Bosch’s software to reduce emissions during testing was illegal (*id.*
10 ¶ 158). There are no allegations that Winterkorn saw or knew anything about the PowerPoint or the
11 Bosch letter. Nor would these materials necessarily indicate that VWAG was actually using a defeat
12 device. Similarly non-particularized are Plaintiffs’ allegations concerning the whistleblower who
13 allegedly warned VWAG’s head of development in 2011 that the company was “manipulating reported
14 emissions” (*id.* ¶ 84)—there are no allegations that this information was in any way communicated to
15 Winterkorn.

16 Plaintiffs also allege that VWAG’s “Management Board, including Winterkorn, had
17 actual knowledge that Volkswagen’s diesel cars were unable to comply with emissions standards” in
18 light of the fact that they had “refused to upgrade the [emissions controls] systems because it would be
19 too expensive.” (*Id.* ¶ 131-32.) The fact that these proposals were rejected because they would increase
20 costs “without providing a benefit that customers could perceive” (*id.* ¶ 132) provides no basis for an
21 inference that members of the Management Board knew that the existing system was noncompliant.

22 ***Winterkorn’s and Diess’ Alleged Knowledge During and After May 2014.*** Plaintiffs
23 also fail to adequately allege scienter with respect to the events that transpired during and after May
24 2014. Plaintiffs allege that on May 23, 2014, Winterkorn received the Gottweis Memo noting that some
25 diesel vehicles had excessive NOx output. (Compl. ¶¶ 201-03; Giuffra Decl. Ex. E.) This memo was
26 not addressed to Winterkorn, but to his subordinate Frank Tuch, who passed it as an addendum to
27 Tuch’s memo to Winterkorn. (Giuffra Decl. Ex. E.) Tuch’s memo did not allude to the possibility of
28 any defeat device and reported on multiple issues with VWAG vehicles. (Giuffra Decl. Ex. E.)

1 Plaintiffs focus on a line in the Gottweis Memo that identified the risk of U.S. authorities
2 investigating whether a “so-called defeat device” had been implemented. (Compl. ¶ 203; Giuffra Decl.
3 Ex. E.) But the memo did not state or imply that a defeat device was actually in use or what it meant if
4 one were found by U.S. authorities, let alone the potential magnitude of any associated financial risks
5 resulting from such a finding. Rather, the memo stated that Gottweis would “inform [Tuch] about the
6 further development and discussion with the [U.S.] authorities.” (Giuffra Decl. Ex. E.)

7 The Gottweis Memo was included as an addendum to the Tuch memo that was itself
8 included in Winterkorn’s “extensive weekend mail” (Compl. ¶ 200), and it is not clear what, if any,
9 attention Winterkorn paid to it. Even if he read it, he reasonably could have viewed the matter as
10 something his subordinates would address and report back to him about, as they stated they would. The
11 memo is thus consistent with Winterkorn’s alleged admission “that by May 2014, he was aware of the
12 problems regarding impermissibly high emissions levels in the TDI vehicles.” (*Id.* ¶ 204.) Winterkorn’s
13 knowledge that there were problems with some cars at the time is not the same as knowing the cause of
14 those problems, their regulatory significance, or the liabilities VWAG faced. *See NVIDIA*, 768 F.3d at
15 1064 (allegations that executives learned about “[product] failures, not the root cause of them or [the
16 company’s] liability” did not support scienter).

17 Plaintiffs plead no facts to show that, at the time, Winterkorn knew that a defeat device
18 was actually being used or that he had understood the full ramifications of the diesel emission issues,
19 and therefore do not raise a strong inference that he purposefully or recklessly made misstatements in
20 the annual reports. Indeed, on the question of VWAG’s potential liability, Plaintiffs affirmatively plead
21 that Winterkorn was informed in November 2014 that the problems with the diesel engines would cost
22 approximately €20 million to resolve—a small sum for VWAG, which had €12,697 million net
23 operating profit for 2014 (*see* Compl. ¶ 326)—and that he may have operated on the “mistaken belief
24 that Volkswagen could resolve any US legal issues by paying a ‘cost-of-doing-business’ fine.” (*Id.* ¶
25 205.)

26 The same is true of Plaintiffs’ allegations regarding the “regular meeting about damage
27 and product issues” on July 27, 2015 attended by Winterkorn and Diess. (Compl. ¶¶ 206, 282.)
28 Plaintiffs conclusorily allege that “the diesel issue” was discussed in the presence of Winterkorn and

1 Diess, without providing any additional details. (*Id.*) Winterkorn and Diess could well have appreciated
2 that there was an “issue” without understanding that some diesel vehicles had defeat devices or the
3 financial impact that the existence of such devices could ultimately have on VWAG. Moreover, the fact
4 that this was a “regular meeting about damage and product issues” further suggests that Winterkorn and
5 Diess could have reasonably regarded the “diesel issue” as a relatively routine product-related issue.

6 Plaintiffs also allege that a Volkswagen manager “admitted true emissions levels to a
7 CARB official on August 5, 2015,” and that Diess then allegedly “held meetings on August 24 and 25,
8 2015 to discuss the Company’s response to the scandal that was about to break.” (Compl. ¶ 207.) But
9 these meetings took place *after* Diess is alleged to have made the purportedly false statements regarding
10 VWAG’s liabilities (Compl. ¶ 326) and “environmentally friendl[iness]” (*Id.* ¶ 377) in VWAG’s Second
11 Quarter 2015 Interim Report issued on July 29, 2015. Although Diess was a member of the
12 Management Board when VWAG’s allegedly false and misleading Third Quarter 2015 Interim Report
13 was issued on October 28, 2011, this Report expressly referenced the EPA’s Notice of Violation and the
14 defeat device issue. Such notice had been publicly disclosed even earlier on September 18, 2015.

15 Finally, Plaintiffs claim that on September 4, 2015, Winterkorn was notified that CARB
16 had been informed that there was a defeat device in some diesel engines. (*Id.* ¶ 209.) But they do not
17 allege that Winterkorn was then informed of the liability Volkswagen faced as a result of this admission.
18 Nor do Plaintiffs allege that any of the Defendants made any false statements between September 4,
19 2015, and the September 18, 2015 public disclosure that there was a defeat device. (*See id.* ¶ 428.)

20 The Complaint thus fails to allege particularized facts giving rise to a “strong inference”
21 that either Winterkorn or Diess had scienter with respect to either the challenged statements contained in
22 the annual and quarterly reports, or Winterkorn’s comments quoted in the September 13, 2011 press
23 release. Accordingly, Plaintiffs have also failed to adequately allege scienter with respect to VWAG.

24 **B. Plaintiffs Fail to Establish a Strong Inference of Scienter as to VWGoA, VWoA, and**
25 **AoA.**

26 As discussed above, to adequately allege scienter, a securities plaintiff must plead
27 detailed facts giving rise to a strong inference that a specific corporate officer had scienter at the time he
28 or she made a false or misleading statement. *Apple Computer*, 243 F. Supp. 2d at 1023. Alleging

1 “corporate scienter relies heavily on the awareness of the directors and officers,” so, generally speaking,
2 there is “no way that the defendant could show that the corporation, but not any individual director or
3 officer, had the requisite intent to defraud.” *Glazer*, 549 F.3d at 744 (citation and internal quotation
4 marks omitted). As a result, “the PSLRA requires [the plaintiff] to plead scienter with respect to those
5 individuals who actually made the false statements” *Id.* at 745.

6 Plaintiffs allege that Winterkorn and Diess “controlled VW AG, which in turn controlled
7 VWGoA, VWoA, and AoA,” and that they “direct[ed] their public statements and regulatory actions,”
8 (Compl. ¶ 47), even though Plaintiffs concede that neither Winterkorn nor Diess made any of the
9 statements attributed to those Defendants. (*See* Compl. ¶¶ 47, 52, 428.) Plaintiffs fail to allege
10 “particular facts demonstrating” that Winterkorn and Diess—the CEO and a Management Board
11 member, respectively, of “one of the largest automobile manufacturers in the world,” headquartered in
12 Germany (*id.* ¶ 40)—were “directly involved in the *preparation of the allegedly misleading statements*”
13 attributed to VWGoA, VWoA, and AoA and directed at customers and prospective customers for
14 Volkswagen diesel vehicles. *In re Tibco Software, Inc.*, No. C 05-2146 SBA, 2006 WL 1469654, at *28
15 (N.D. Cal. May 25, 2006) (emphasis added, citation omitted). Plaintiffs’ speculative allegation that
16 Winterkorn and Diess “direct[ed] [VWGoA, VWoA and AoA’s] public statements and regulatory
17 actions” (Compl. ¶ 47), without details connecting them to the statements on which Plaintiffs’ claims are
18 based, is plainly insufficient. *See Tibco*, 2006 WL 1469654, at *28 (disregarding “conclusory
19 allegations that defendants were involved in drafting, producing, reviewing and/or disseminating the
20 false and misleading statements, and that they participated in drafting, preparation and/or approval of the
21 various public and shareholder and investor reports”) (citation and internal quotation marks omitted).

22 The Complaint alleges no statements by any individual corporate officer of AoA—
23 instead, Plaintiffs vaguely allege that AoA is “is a wholly-owned subsidiary of Audi AG.” (Compl.
24 ¶¶ 44.) Such allegations are “plainly inconsistent with the pleading requirements of the PSLRA.”
25 *Glazer*, 549 F.3d 745.

26 Similarly, the officers of VWGoA and VWoA who are named in the Complaint—Horn
27 and Browning—are not alleged to have been involved in VWGoA’s and VWoA’s alleged
28 misrepresentations in press releases or emissions regulation compliance stickers. (Compl. ¶¶ 50-51,

1 340, 428.) The Complaint does not specifically allege that either made or approved any misleading
 2 statements.¹¹ Instead, as with Winterkorn and Diess, Plaintiffs allege in conclusory fashion that Horn
 3 and Browning “direct[ed] [VWGoA and VWoA’s] public statements and regulatory actions” without
 4 providing any factual support for these assertions. (*Id.* ¶¶ 50-51.)

5 In order to plead that VWGoA and VWoA “had the requisite level of scienter, Plaintiffs
 6 must allege the requisite level of scienter with respect to at least one of the Individual Defendants.”
 7 *Cheung*, 2012 WL 5834894, at *3. “Plaintiffs may not meet the requisite pleading standard by making
 8 generalized allegations that group the Individual Defendants together or simply assert what the company
 9 did without identifying the actors responsible for those actions.” *Id.* at 4.¹² Absent any allegations that
 10 these “Defendants signed any of the above-listed statements or authored the press releases,” there can be
 11 no liability. *Oklahoma Firefighters Pension & Ret. Sys. v. IXIA*, 50 F. Supp. 3d 1328, 1355 (C.D. Cal.
 12 2014). Plaintiffs cannot “presume[] that the [allegedly] false, misleading and incomplete information
 13 conveyed” in the “press releases and other publications” attributed to VWGoA and VWoA “are the
 14 collective actions of all of” Horn and Browning.¹³ *Lapiner*, 2011 WL 445849, at *3. Rather, Plaintiffs
 15 “must state, with particularity, facts indicating that” Horn and Browning were “directly involved in the
 16

17
 18 ¹¹ For example, Plaintiffs have failed to allege that Horn and Browning authored, reviewed, or
 19 approved the allegedly misleading emissions regulation compliance stickers (Compl. ¶ 340) or press
 20 releases (*id.* ¶¶ 406-09, 412) issued by VWGoA and VWoA after September 15, 2014, nor have they
 21 given any indication as to why Horn and Browning would have authored, reviewed, or approved such
 22 materials.

23 ¹² See also *In re Int’l Rectifier Corp. Sec. Litig.*, No. CV 07-02544-JFW (VBKx), 2008 WL
 24 4555794, at *21 (C.D. Cal. May 23, 2008) (“For scienter to be attributed to [the corporate defendant],
 25 Plaintiffs must sufficiently plead that at least one of [the subsidiary’s] officers had the requisite scienter
 26 at the time they made the allegedly misleading statements.”).

27 ¹³ To the extent that Plaintiffs rely on the “group pleading doctrine,” “the ‘majority of district
 28 courts within the Ninth Circuit[] have concluded that group pleading is no longer viable under the
 PSLRA.’” *Lapiner v. Camtek, Ltd.*, No. C 08-01327 MMC, 2011 WL 445849, at *3 (N.D. Cal. Feb. 2,
 2011) (quoting *In re Impac Mortgage Holdings, Inc. Sec. Litig.*, 554 F. Supp. 2d 1083, 1092 (C.D. Cal.
 2008)); see also *In re Nextcard, Inc. Sec. Litig.*, No. C 01-21029 JF (RS), 2006 WL 708663, at *3 (N.D.
 Cal. Mar. 20, 2006) (“This Court adopts the reasoning of the decisions concluding that the group
 published pleading doctrine no longer is viable after the PSLRA.”); *Tibco*, 2006 WL 1469654, at *27
 (“[C]ourts in this district are increasingly finding that the group pleading doctrine is contrary to the
 PSLRA.”); *Oklahoma Firefighters*, 50 F. Supp. 3d at 1354 (collecting cases). Like the “majority of
 district courts within the Ninth Circuit,” this Court should likewise reject any attempt by Plaintiffs to
 end-run the pleading requirements of the PSLRA.

1 preparation of the allegedly misleading statements.” *Tibco*, 2006 WL 1469654, at *28 (citation
2 omitted). The Complaint is devoid of any such allegations.

3 Because the Complaint fails to allege any facts demonstrating that a particular officer of
4 VWGoA, VWoA, or AoA made an allegedly false or misleading statement, Plaintiffs have failed to
5 allege that any individual with scienter made a false or misleading statement on behalf of VWGoA,
6 VWoA, or AoA, and thus cannot state a claim as to those Defendants.

7 Even assuming, contrary to Plaintiffs’ allegations, that either Browning or Horn made a
8 false statement that could be attributed to VWGoA and VWoA, Plaintiffs have failed to allege
9 particularized facts giving rise to a strong inference that either knew about the defeat device at the time
10 the alleged misstatements were made. There are no allegations whatsoever indicating that Browning
11 knew about the existence of defeat devices in Volkswagen diesel vehicles prior to leaving VWGoA and
12 VWoA in December 2013. (Compl. ¶ 51.) Moreover, Plaintiffs’ vague allegations as to Horn rest only
13 on public statements he made *after* Volkswagen’s public disclosure of the defeat devices in September
14 2015 and on a distortion of the content of an email sent to Horn on May 15, 2014, as discussed *infra*.
15 By and large, Plaintiffs make only conclusory allegations that Browning and Horn were “involved in the
16 day-to-day operations of, and exercised power and control over, VWGoA and VWoA” (*id.* ¶¶ 50-51),
17 and “acted with scienter because [VWGoA and VWoA, as well as Horn and Browning] were centrally
18 involved in the process for acquiring all necessary approvals and certifications so that their vehicles
19 could legally be sold and driven in the United States” (*id.* ¶ 310).

20 As to the first of these allegations, “corporate management’s general awareness of the
21 day-to-day workings of the company’s business does not establish scienter” *S. Ferry*, 542 F.3d at
22 784-85 (quoting *Metzler*, 540 F.3d at 1087). As to the second, Plaintiffs allege that VWAG—not
23 VWGoA or VWoA—was responsible for the existence of the defeat device, which, again, comprised
24 merely lines of code in one of the vehicles’ computer systems. (Compl. ¶ 153.) Plaintiffs do not allege
25 any facts suggesting that Browning or Horn was involved in acquiring these “approvals and
26 certifications,” nor do Plaintiffs explain how or why they would have discovered the defeat devices as a
27 result of these efforts. (Compl. ¶ 310.) To the contrary, Plaintiffs specifically allege that VWAG
28

1 “produce[d] manipulated results” during testing, which VWAG then “self-report[ed] to regulators.”
2 (Compl. ¶ 153.)

3 ***Horn’s Alleged Knowledge.*** The Complaint contains generalized allegations that
4 “[d]efendants,” “senior executives” and “management” were aware of the existence of the defeat device.
5 (*See, e.g., id.* ¶ 7, 9, 15.) Some of these vague allegations reference Horn, but none alleges that he was
6 actually aware of the existence or use of any defeat device in diesel vehicles during the proposed Class
7 Period. As already noted, the Complaint contains no allegation that Horn personally made any false or
8 misleading statements to investors. Plaintiffs’ allegations therefore fail to support either the existence of
9 a false or misleading statement by Horn or the required “strong inference” of intentional or deliberately
10 reckless conduct by him in connection with any such statement.

11 To the extent that Plaintiffs’ allegations refer to Horn at all, they primarily recite public
12 statements that he made *after* Volkswagen’s public disclosure of the defeat device in September 2015.
13 These post-disclosure statements do not evidence Horn’s prior knowledge of the defeat device. For
14 example, Plaintiffs refer repeatedly to Horn’s testimony before Congress on October 8, 2015—
15 testimony that he provided after Volkswagen had publicly disclosed and acknowledged the defeat device
16 and it had become the topic of widespread media coverage. (*Id.* ¶¶ 145, 199, 252, 253.) Plaintiffs’
17 repeated citations to Horn’s congressional testimony also conspicuously omit that he testified under oath
18 that he had *no* knowledge of the defeat device until the days immediately preceding Volkswagen’s
19 disclosure to the EPA and CARB on September 3, 2015. *See Volkswagen Emissions Cheating*
20 *Allegations: Initial Questions, Hearing Before the Subcomm. on Oversight and Investigations of the H.*
21 *Comm. on Energy and Commerce, 114th Cong.* (statement of Michael Horn).

22 Plaintiffs also allude to Horn’s alleged knowledge of an emissions compliance issue at
23 Volkswagen, in particular, based on an email sent to him on May 15, 2014. (Compl. ¶ 15.) Although
24 Plaintiffs refer to this as a “written memo[] concerning the defeat devices and regulatory scrutiny” (*id.*),
25 Plaintiffs do not allege that such memo actually informed Horn of the use of a defeat device. As
26 Plaintiffs concede, Horn was informed of “a possible emissions non-compliance.” (Compl.
27 ¶ 199.) Horn’s awareness, based on that memo, of possible, but unconfirmed, emissions compliance
28 issues at Volkswagen does not suggest, much less demonstrate, that he had knowledge that an *actual*

1 compliance issue would ultimately be identified or that it would involve the existence or use of a defeat
2 device. Thus, none of Plaintiffs' allegations gives rise to a "strong inference" that Horn acted either
3 intentionally or with deliberate recklessness

4 ***Browning's Alleged Knowledge.*** Plaintiffs do not plead a single fact showing that
5 Browning, the CEO of VWGoA only from October 2010 through December 2013, had any knowledge
6 of the alleged defeat device or the inaccurate emissions test reports. Browning never had any position
7 with any part of the Volkswagen group prior to June 2010. Plaintiffs' sole allegation concerning
8 Browning's scienter is that he "acted with scienter because [he was] centrally involved in the process for
9 acquiring all necessary approvals and certifications so that [VWGoA, VWoA, and AoA] vehicles could
10 legally be sold and driven in the United States." (Compl. ¶ 310.) This is plainly insufficient. *See Tibco*,
11 2006 WL 1469654, at *28 ("Plaintiffs must plead that the officer was directly involved not only in the
12 day-to-day affairs of the company in general but also in the preparation of its allegedly misleading
13 statements in particular."). Browning was not even at VWGoA when the alleged defeat device fraud
14 was conceived and implemented. Nor do Plaintiffs plead any facts that would make it plausible that
15 Browning knew of the alleged fraud. To the contrary, Plaintiffs plead that starting in 2008 VWAG
16 "secretly" manipulated the code and that this secrecy was maintained throughout. (*See, e.g., id.* ¶¶ 75,
17 76, 142-47). There are no allegations that this alleged secret was disclosed to Browning or anyone in
18 America. The only alleged internal disclosure of the emissions fraud during Browning's tenure
19 happened in Germany. Plaintiffs allege that in 2011, a VWAG employee in Germany complained about
20 the emissions fraud, and his complaint allegedly was reviewed by a German executive of the German
21 parent. (*Id.* ¶¶ 84, 188-89.) There is no allegation that VWAG told VWGoA about the complaint, or
22 that anyone in Volkswagen's American operations (much less Browning) was aware of the alleged
23 whistleblowing. Indeed, the Complaint is devoid of any specific facts showing that anybody at VWGoA
24 had knowledge of the defeat device prior to the public disclosure.

25 Because Plaintiffs have failed to allege scienter as to Browning and Horn, they have
26 failed to allege scienter as to VWGoA, VWoA, and AoA.

27 * * *

1 In sum, Plaintiffs must plead detailed facts giving rise to a strong inference that a specific
 2 corporate officer had scienter at the time he or she made a false or misleading statement. Because
 3 Plaintiffs have failed to allege adequately scienter as to either Winterkorn or Diess, they have failed to
 4 allege scienter as to VWAG. With respect to the remaining Corporate Defendants, Plaintiffs have not
 5 alleged any misstatements by a corporate officer of AoA, nor do they allege that Horn or Browning was
 6 involved in VWGoA and VWoA's alleged misrepresentations. Even if Plaintiffs had adequately alleged
 7 that Horn or Browning made a false statement, they have failed to allege particularized facts giving rise
 8 to a strong inference that either knew about the defeat device at the time the alleged misstatements were
 9 made.

10 **IV. PLAINTIFFS FAIL TO ALLEGE ANY ACTIONABLE MISSTATEMENTS OR**
 11 **OMISSIONS.**

12 Even if Plaintiffs' scienter allegations had satisfied the strict pleading requirements of the
 13 PSLRA (they did not), Plaintiffs have failed to comply with its "exacting requirements for pleading
 14 'falsity.'" *Metzler*, 540 F.3d at 1070. "A litany of alleged false statements, unaccompanied by the
 15 pleading of specific facts indicating why those statements were false, does not meet this standard." *Id.*
 16 Instead, the "complaint shall specify each statement alleged to have been misleading, the reason or
 17 reasons why the statement is misleading, and, if an allegation regarding the statement or omission is
 18 made on information and belief, the complaint shall state with particularity all facts on which that belief
 19 is formed." 15 U.S.C. § 78u-4(b)(1). This requirement "prevents a plaintiff from skirting dismissal by
 20 filing a complaint laden with vague allegations of deception unaccompanied by particularized
 21 explanation stating *why* the defendant's alleged statements or omissions are deceitful." *Metzler*, 540
 22 F.3d at 1061 (emphasis in original).

23 Despite its length, the Complaint fails to allege any actionable misstatement or omission
 24 by VWAG, Winterkorn or Diess. And as shown above, Plaintiffs do not allege that Horn or Browning
 25 made any false statements or omissions. The Complaint dedicates dozens of pages to allegations that
 26 VWGoA, VWoA, and AoA made misleading statements, for example, statements in press kits that
 27 Volkswagen and Audi vehicles fulfilled emissions requirements "in all 50 states." (*See, e.g.*, Compl.
 28 ¶¶ 401-02.) But the American Defendants are not alleged to have known—and could not have known—

1 that the challenged statements were false, and none of those statements can be attributed to VWAG,
2 which is a separate and distinct legal entity.

3 Plaintiffs' allegations that VWAG made misrepresentations in annual and quarterly
4 reports fare no better. *First*, the vague statements Plaintiffs cite in the Complaint constitute aspirational
5 statements that cannot form the basis of a Section 10(b) claim. Nor did VWAG have a duty to disclose
6 the use of the defeat device in the challenged reports. *Second*, Plaintiffs' allegation that VWAG
7 understated its liabilities and overstated its profits because the Company did not disclose the possibility
8 that it would be required to pay for consumer relief to fix cars affected by the defeat device are
9 inadequate. (Compl. ¶¶ 215-25.) Even if VWAG were aware of the possibility of such liability (which
10 Plaintiffs have not adequately alleged, see *supra* Section III), it had no obligation to disclose these
11 uncertain risks. *Lastly*, Plaintiffs allege that VWAG made misstatements in connection with the stickers
12 attached to "Clean Diesel" vehicles stating that they complied with US and European emissions
13 standards. This allegation—which is simply attributed to "Defendants"—fails to meet the PSLRA's
14 stringent standard to allege false statements "with particularity."¹⁴

15 **A. VWAG's Alleged Misstatements Are Not Actionable.**

16 The alleged misstatements in the Complaint actually attributed to VWAG and addressed
17 to investors are almost all contained within the annual and quarterly reports filed by VWAG in
18 Germany. But Plaintiffs fail to allege adequately that VWAG made any misstatements in these German
19 filings because the statements at issue are merely aspirational statements that would be immaterial to
20 reasonable investors. (See, e.g., Compl. ¶¶ 344 ("Our aim is [sic] to make the Volkswagen Group the
21 leading automaker by 2018—economically and ecologically."), 345 ("We are paying particular attention
22 to our environmentally friendly orientation . . . Our activities are oriented on setting new ecological
23

24 ¹⁴ Plaintiffs also allege several misstatements by VWAG, VWGoA, VWoA and AoA that concern
25 Volkswagen make and model years that are not alleged to have contained a defeat device. (Compare
26 Compl. ¶ 178 (listing all make and model years alleged to be equipped with defeat device) with Compl.
27 ¶¶ 333 (statements by VWoA/VWGoA concerning 2010 Beetle and Passat); 383 (statements by
28 VWoA/VWGoA concerning 2011 Passat); 386 (same); 384 (statements by VWAG concerning 2011
Beetle); 385 (statements by VWoA/VWGoA concerning 2011 Beetle); 387 (same); 389 (statements by
VWoA/VWGoA concerning 2012 Beetle); 420 (statements by AoA concerning 2012 Porsche Cayenne
Diesel). These statements cannot form the basis of a Section 10(b) claim because they are not
adequately alleged to have been false. *Metzler*, 540 F.3d at 1070.

standards in the areas of vehicles, powertrains and lightweight construction.”.) The Ninth Circuit has held that such general, “feel good monikers,” the type of “vague statements of optimism” made by all public companies, constitute “non-actionable puff[ing].” *In re Cutera Sec. Litig.*, 610 F.3d at 1111. “Professional investors, and most amateur investors as well, know how to devalue the optimism of corporate executives” *In re VeriFone Sec. Litig.*, 784 F. Supp. 1471, 1481 (N.D. Cal. 1992), *aff’d*, 11 F.3d 865 (9th Cir. 1993).¹⁵

The Sixth Circuit, in a securities fraud case involving vehicle safety defects, held that a series of statements almost identical to those alleged here constituted non-actionable puffery. *See In re Ford Motor Co. Sec. Litig.*, 381 F.3d 563 (6th Cir. 2004). The *Ford* plaintiffs alleged that Ford made “many misleading statements regarding its commitment to quality, safety, and corporate citizenship,” including the following: “Ford has its best quality ever”; Ford has made “quality a top priority”; “Ford is a worldwide leader in automotive safety”; Ford “want[s] to make customers’ lives . . . safer”; Ford has “dedicated . . . [itself] to finding even better ways of delivering . . . safer vehicles to [the] consumer”; Ford “want[s] to be clear leaders in corporate citizenship”; and Ford “is going to lead in corporate social responsibility.” *Id.* at 570.

In affirming dismissal, the Sixth Circuit held that “[s]uch statements are either mere corporate puffery or hyperbole that a reasonable investor would not view as significantly changing the general gist of available information, and thus, are not material, even if they were misleading.” *Id.* As the Sixth Circuit explained:

All public companies praise their products and their objectives. Courts everywhere “have demonstrated a willingness to find immaterial as a matter of law a certain kind of rosy affirmation commonly heard from corporate managers and numbingly familiar to the marketplace—loosely optimistic statements that are so vague, so lacking in specificity, or so

¹⁵ See also *Impac Mortg. Holdings*, 554 F. Supp. 2d at 1096 (acknowledging that “[v]arious circuit courts, including the Ninth Circuit, have held that vague, generalized assertions of corporate optimism or statements of ‘mere puffing’ are not actionable material misrepresentations under federal securities laws”) (collecting cases); *In re REMEC Inc. Sec. Litig.*, 702 F. Supp. 2d 1202, 1229 (S.D. Cal. 2010); *Brodsky v. Yahoo! Inc.*, 630 F. Supp. 2d 1104, 1113 (N.D. Cal. 2009); *In re Foundry Networks, Inc. Sec. Litig.*, No. C 00-4823 MMC, 2003 WL 22077729, at *15-16 (N.D. Cal. Aug. 29, 2003); *Kane v. Madge Networks N.V.*, No. C-96-20652-RMW, 2000 WL 33208116, at *2-4 (N.D. Cal. May 26, 2000), *aff’d sub nom. Kane v. Zisapel*, 32 Fed. App’x 905 (9th Cir. 2002); *Allison v. Brooktree Corp.*, 999 F. Supp. 1342, 1348-49 (S.D. Cal. 1998); *In re Syntex Corp. Sec. Litig.*, 855 F. Supp. 1086, 1095 (N.D. Cal. 1994), *aff’d*, 95 F.3d 922 (9th Cir. 1996).

clearly constituting the opinions of the speaker, that no reasonable investor could find them important to the total mix of information available.”

Id. at 570-71 (internal quotation marks and citations omitted). Winterkorn’s supposedly misleading platitude—quoted in a September 13, 2011 press release—that VWAG “supported . . . big emotions but small emissions” (Compl. ¶ 388) is a classic example of puffery.

VWAG’s statements in its annual and quarterly reports are materially equivalent to statements that the Ninth Circuit held to be inactionable puffery in *In re Syntex Corp. Sec. Litig.*, 95 F.3d 922, 931-32 (9th Cir. 1996):

Statements in <i>Syntex</i>	Statements in VWAG’s Public Reports
<p>“We’re a company on the move. We’re doing well and I think we have a great future . . . Business will be good this year . . . We expect the second half of fiscal 1992 to be stronger than the first half, and the latter part of the second half to be stronger than the first, because we are incurring expenses in connection with new product introductions, including our expanded sales force, before we have the full benefit of new product sales.”</p>	<p>“Our aim is [sic] to make the Volkswagen Group the leading automaker by 2018—economically and ecologically.” (Compl. ¶ 344.)</p> <p>“At Volkswagen, what really matters to us most is that we can satisfy our customers and employees all over the world; that we can drive forward all the technologies needed to make our vehicles even safer and more environmentally friendly; that we can conserve resources and use renewable energy in our plants; and, not least, that we can continue our broad commitment to education, culture and a responsible society.” (Compl. ¶ 352.)</p> <p>“The Volkswagen Group aims to increase its unit sales and profitability for the long term. This is why its Strategy 2018—with which Volkswagen intends to become the global economic and environmental leader among automobile manufacturers by 2018—has been anchored in the Company.” (Compl. ¶ 373.)</p>

1 “Based on strong demand for our innovative,
2 cost-effective newer products and our rich
3 product pipeline, we believe we can achieve
4 our goal of sales and earnings growth in the top
5 50 percent of the industry during the decade of
6 the 1990’s. . . . The [stage] we are in right now,
7 is a very rich phase. Everything is clicking.
8 New products are coming in a wave, not in a
9 trickle. Old products are doing very well”

“Responsibility for the environment[,] for our
employees and for society is a core component
of our Strategy 2018. Because we are
convinced that this is the only way that
Volkswagen can grow sustainably and
profitably. And because this is an integral part
of becoming the leading automobile
manufacturer—in every respect.” (Compl.
¶ 352.)

“Our pursuit of innovation and perfection and
our responsible approach will help to make us
the world’s leading automaker by 2018—both
economically and ecologically.” (Compl.
¶¶ 344, 351, 357, 367, 372.)

“[O]ur goal is to become better and better,
more efficient, more environmentally friendly
and even more customer-centric—from
development through production down to
sales.” (Compl. ¶ 367.)

“Our attractive and environmentally friendly
range of vehicles, which we are selectively
expanding, and the strong position enjoyed by
our individual brands in the markets
worldwide, are key factors allowing us to
leverage the Group’s strengths and to
systematically increase our competitive
advantages. Our activities are primarily
oriented on setting new ecological standards in
the areas of vehicles, drivetrains and
lightweight construction.” (Compl. ¶ 373.)

21 Moreover, VWAG was not obligated to disclose in the challenged reports the use of
22 defeat devices in the diesel vehicles. “Silence, absent a duty to disclose, is not misleading under Rule
23 10b-5.” *Basic*, 485 U.S. at 239 n.17. There is no freestanding duty under U.S. law “to disclose
24 uncharged, unadjudicated wrongdoing.” *In re Teledyne*, 849 F. Supp. at 1382 (quoting *Ciresi v.*
25 *Citicorp*, 782 F. Supp. 819, 823 (S.D.N.Y. 1991), *aff’d*, 956 F.2d 1161 (2d Cir. 1992)). Rather,
26 “[c]ourts that have determined that corporations had a duty to disclose uncharged illegal conduct in
27 order to prevent other statements from misleading the public have required a connection between the
28 illegal conduct and the statements beyond the simple fact that a criminal conviction would have an

1 adverse impact upon the corporation’s operations in general or bottom line.” *Menkes v. Stolt-Nielsen*
 2 *S.A.*, No. 3:03-CV-409(DJS), 2005 WL 3050970, at *7 (D. Conn. Nov. 10, 2005); *see, e.g., In re*
 3 *Sotheby’s Holdings, Inc.*, No. 00 Civ. 1041(DLC), 2000 WL 1234601, at *4 (S.D.N.Y. Aug. 31, 2000)
 4 (denying motion to dismiss securities fraud claims based upon an anti-competitive agreement and
 5 finding that defendants had a duty to disclose the anti-competitive conduct because the corporation
 6 stated that competition was “intense” with its “primary auction competitor,” which was a party to the
 7 anti-competitive agreement). Here, there is no such connection between “the illegal conduct and the
 8 statements.” Plaintiffs do not allege that VWAG made any material statements in its reports concerning
 9 its compliance with U.S. emissions laws. Rather, the statements in VWAG’s reports are the kind of
 10 aspirational statements of corporate culture made by all public companies, which, for VWAG,
 11 Winterkorn and Diess, cannot trigger liability because they are simply “vague statements of
 12 optimism.”¹⁶ *In re Cutera Sec. Litig.*, 610 F.3d at 1111.¹⁷

13 **B. Plaintiffs’ Allegations That VWAG Understated its Liabilities Are Insufficient.**

14 Plaintiffs allege that VWAG made misleading and materially false statements in its
 15 financial statements by understating its liabilities relating to the emissions violations. But VWAG did
 16 not have a duty to predict the uncertain risks Plaintiffs allege should have been disclosed as a matter of
 17 law. In a similar context involving a recall of motor vehicles, a court concluded that Ford was not
 18 obligated to disclose the uncertain costs of recall, because “[c]ompanies are under no duty to disclose
 19 predictions that are not substantially certain to hold.” *In re Ford Motor Co. Sec. Litig.*, 184 F. Supp. 2d
 20 626, 633 (E.D. Mich. 2001), *aff’d*, 381 F.3d 563 (6th Cir. 2004). Nor are corporations required to
 21 predict future litigation risks. *See, e.g., In re Citigroup, Inc. Sec. Litig.*, 330 F. Supp. 2d 367, 377

22 _____
 23 ¹⁶ Diess is alleged to have signed only the Second Quarter 2015 and Third Quarter 2015 Interim
 Reports. (Compl. ¶¶ 343, 428.)

24 ¹⁷ Further, “there is no duty to update vague statements of optimism or expressions of opinion, and
 25 no need to update when the original statement was not forward-looking and does not contain some
 26 factual representation that remains ‘alive’ in the minds of investors as a continuing representation, or if
 the original statements are for some other reason not material.” *In re FoxHollow Techs., Inc., Sec.*
 27 *Litig.*, No. C 06-4595 PJH, 2008 WL 2220600, at *17 (N.D. Cal. May 27, 2008) (citing *In re Int’l Bus.*
 28 *Machs. Corp. Sec. Litig.*, 163 F.3d 102, 110 (2d Cir. 1998)), *aff’d sub nom. In re Foxhollow Techs., Inc.*
Sec. Litig., 359 F. App’x 802 (9th Cir. 2009). Because the challenged statements in VWAG’s annual
 and quarterly reports were not themselves material, no duty to correct those statements arose.

1 (S.D.N.Y. 2004) (Defendant “was not required to make disclosures predicting . . . litigation”), *aff’d sub*
2 *nom. Albert Fadem Trust v. Citigroup, Inc.*, 165 F. App’x 928 (2d Cir. 2006); *see also Ciresi*, 782 F.
3 Supp. at 823 (“[T]he law does not impose a duty to disclose uncharged, unadjudicated
4 wrongdoing . . .”).

5 Moreover, although Plaintiffs seek to hold VWAG to a higher disclosure standard
6 pursuant to international accounting standards (Compl. ¶ 215 (“As a German corporation, VW AG is
7 required to prepare its financial statements in accordance with International Financial Reporting
8 Standards”)), Plaintiffs offer no particularized allegations that VWAG violated that duty to disclose.
9 Plaintiffs merely argue that all of VWAG’s quarterly and annual statements starting in 2009 contained
10 material omissions because they did not disclose that “it was more likely than not that the defeat devices
11 would be discovered and that VW AG would incur enormous liabilities to address this self-inflicted
12 problem.” (Compl. ¶ 222.) But “[t]he notion that IAS 37 obligates companies to disclose any
13 potentially illegal conduct the instant it is committed because future liability is always possible, and that
14 failure to do so may form the basis for a material omission under Rule 10b–5, is unrealistic and contrary
15 to precedent.” *Gusinsky v. Barclays PLC*, 944 F. Supp. 2d 279, 290 & n.80 (S.D.N.Y. 2013) (citing
16 cases), *aff’d in part, vacated in part on other grounds, remanded sub nom. Carpenters Pension Trust*
17 *Fund of St. Louis v. Barclays PLC*, 750 F.3d 227 (2d Cir. 2014).

18 And Plaintiffs allege in conclusory fashion that the “losses relating to the use of defeat
19 devices were ‘probable’ under IAS 37 because it was more likely than not that the defeat devices would
20 be discovered and that VW AG would incur enormous liabilities to address this self-inflicted problem,”
21 but they offer no particularized allegations that VWAG estimated these losses to be probable before it
22 disclosed them in its Third Quarter 2015 Interim Report issued on October 28, 2015. (Compl. ¶ 222,
23 Giuffra Decl. Ex. I.) To the contrary, Plaintiffs’ arguments are belied by their concession that VWAG
24 officials may have operated on the “mistaken belief that Volkswagen could resolve any US legal issues
25 by paying a ‘cost-of-doing-business’ fine” (Compl. ¶ 205) and that Winterkorn was informed in
26 November 2014 that the problems with the diesel engines would cost approximately €20 million to
27 resolve (*id.*). Thus, as their own allegations make clear, Plaintiffs have failed to plead a claim under
28 Section 10(b) on the basis of VWAG’s alleged underreporting of liabilities.

1 **C. Plaintiffs’ Allegations Relating to Emissions Compliance Stickers Are Insufficient.**

2 Plaintiffs allege that “Defendants continued to make materially false and misleading
3 statements about their vehicles’ emissions-control technology and compliance with applicable US and
4 European emissions standards” in stickers on the vehicles. (Compl. ¶ 339.) The Complaint claims only
5 that “[e]very . . . vehicle sold by the Defendants in the United States” bore these stickers, but fails to
6 identify which Defendant, if any, was responsible for the stickers. (*Id.* ¶ 340.) Again, these are not
7 statements addressed to investors, and Plaintiffs fail to plead with particularity that any specific
8 Defendant had a role in the distribution of these emissions compliance stickers used for vehicles. *See In*
9 *re NVIDIA Corp. Sec. Litig.*, No. 08-CV-04260-RS, 2010 WL 4117561, at *5 (N.D. Cal. Oct. 19, 2010)
10 (securities fraud claims must specify the “who, what, where, when, and how”). Absent a particularized
11 allegation that VWAG or any other Defendant “made” the statements contained in the emissions
12 compliance stickers, Defendants cannot be held liable under Section 10(b). *Id.*

13 In addition to their failure to allege adequately which Defendant purportedly is
14 responsible for making the statements on the vehicle emissions stickers, Plaintiffs also fail to allege that
15 the statements on these stickers were in any way directed toward the investing public—which Plaintiffs
16 must do since they rely on the “fraud-on-the-market” theory for establishing their reliance on the alleged
17 misstatements. (*See* Compl. ¶ 447.) Statements generally held to be available to the public for the
18 purposes of establishing reliance under the fraud-on-the-market theory consist of regulatory
19 filings, public presentations, press releases, and other materials distributed or filed by a defendant. *See,*
20 *e.g., Provenz v. Miller*, 102 F.3d 1478, 1489 (9th Cir. 1996) (finding that false and misleading
21 statements in an SEC filing operated as “fraud on the market”); *Bortel v. JHM Mortgage Sec., L.P.*, No.
22 94-CV-20530 JW (PWT), 1995 WL 7953, at *1 (N.D. Cal. Jan. 5, 1995) (noting, where Plaintiffs sought
23 to invoke the “fraud-on-the-market” doctrine, defendants’ “SEC filings, financial statements, [and]
24 public statements” were critical to plaintiffs’ case); *DeMarco v. Lehman Bros., Inc.*, 309 F. Supp. 2d
25 631, 636 (S.D.N.Y. 2004) (finding that research reports prepared by defendant were subject to the
26 “fraud-on-the-market” presumption). Here, Plaintiffs do not claim that the emissions stickers were
27 published or disseminated; they merely allege that they were affixed to vehicles sold during the class
28 period. This falls far short of Plaintiffs’ pleading burden under the PSLRA. *Cf. Stoneridge Inv.*

1 *Partners, LLC v. Scientific-Atlanta*, 552 U.S. 148, 166-67 (2008) (holding that allegations that a non-
2 issuer defendant participated in a fraudulent scheme were too remote from the investing public to satisfy
3 the reliance element of Section 10(b), in part, because the defendant’s alleged deception “took place in
4 the marketplace for goods and services, not in the investment sphere”).

5 **D. The Statements Attributed to VWAG’s U.S. Subsidiaries Are Not Actionable**
6 **Against VWAG.**

7 The bulk of the Complaint concerns alleged misstatements by VWAG’s subsidiary
8 VWGoA, as well as VWoA, and AoA. (Compl. ¶¶ 329-31, 333-37, 382-83, 385, 387, 389-412, 416-24).
9 These statements were made only in marketing brochures, press releases and press kits, and generally
10 related to the compliance of Volkswagen and Audi vehicles with the emissions standards of “California
11 and all 50 U.S. states.” (See, e.g., Compl. ¶¶ 330-31.) Under the Supreme Court’s decision in *Janus*
12 *Capital Group, Inc. v. First Derivative Traders*, 564 U.S. 135, 142 (2011), however, only the “maker”
13 of a statement can be found liable for misrepresentations under Section 10(b) and Rule 10b-5. In *Janus*,
14 the plaintiff sought to hold both the parent company that created a mutual fund and the mutual fund
15 liable under Rule 10b-5 for alleged misrepresentations made by the mutual fund in its filings with the
16 SEC. *Id.* at 139-40. The Supreme Court held that a maker of a statement is “the entity with authority
17 over the content of the statement and whether and how to communicate it,” and found that plaintiffs
18 failed to state a Rule 10b-5 claim against the parent company, as they did not allege that the SEC
19 statements were falsely attributed to the mutual fund or that the statements in the filings came from the
20 parent rather than the subsidiary. *Id.* at 143-144, 147.

21 To attribute statements made by VWGoA, VWoA and AoA to VWAG, Plaintiffs must
22 plead *specific* facts to show that VWAG had “ultimate authority” over “the content of the statement and
23 whether and how to communicate” each statement alleged to have been made by its subsidiaries. *Id.* at
24 144; see also *In re CytRx Corp. Sec. Litig.*, No. 14-CV-1956-GHK (PJWx), 2015 WL 5031232, at *6
25 (C.D. Cal. July 13, 2015) (“Courts since *Janus* have applied it to disallow Rule 10b-5(b) claims against
26 defendants who merely requested, influenced, helped create, or supplied information for the relevant
27
28

1 false or misleading statements.”¹⁸ Plaintiffs’ allegation that VWAG “exercised power and control
 2 over, VWGoA, VWoA and AoA” during the relevant period (Compl. ¶ 40) is insufficient to establish
 3 liability for statements made by these entities under *Janus*.¹⁹ Plaintiffs have not alleged any facts
 4 showing VWAG’s control over any of the statements attributed to VWGoA, VWoA, or AoA—and
 5 certainly none with the required specificity. Accordingly, VWAG cannot be held liable for any of the
 6 alleged statements attributed to VWGoA, VWoA, or AoA.

7 **V. EVEN IF A SECTION 10(B) CLAIM HAS BEEN STATED, PLAINTIFFS FAIL TO**
 8 **PLEAD CONTROL PERSON LIABILITY UNDER SECTION 20(A).**

9 To state a claim for control person liability under Section 20(a) of the Exchange Act, 15
 10 U.S.C. § 78t(a), against VWAG and the Individual Defendants, Plaintiffs must show: (1) a primary
 11 violation of federal securities laws, and (2) that a particular Defendant exercised actual power or control
 12 over the primary violators. *See Zucco Partners*, 552 F.3d at 990. Because Plaintiffs have failed to
 13 allege any primary violation of securities laws under Section 10(b), they have failed to allege a Section
 14 20(a) violation. *See Oregon Pub. Employees Ret. Fund v. Apollo Grp. Inc.*, 774 F.3d 598, 610 (9th Cir.
 15 2014); *In re VeriFone Holdings, Inc. Sec. Litig.*, 704 F.3d 694, 711 (9th Cir. 2012); *Howard v. Hui*,
 16 2001 WL 1159780 (N.D. Cal. Sept. 24, 2001).

17
 18 ¹⁸ *See also Reese v. BP Exploration (Alaska) Inc.*, 643 F.3d, 681 693 n.8 (9th Cir. 2011) (declining
 19 to hold defendant liable for “making” certain statements when there was “no allegation that [defendant]
 20 made the filings and falsely attributed them to the [third party publisher] Trust,” and the plaintiff only
 21 generally alleged that the “Trust Agreement provides that [defendant] is ‘authorized to make and shall
 22 be responsible for’ the Trust’s filings”); *In re CytRx Corp. Sec. Litig.*, 2015 WL 5031232, at *7
 (“Without *specific allegations* about each . . . Defendants’ purported level of control over the drafting
 and release of each of the fourteen published DreamTeam articles, we cannot conclude that these
 Defendants had ultimate authority over the potentially actionable false statements or omissions within
 them.” (emphasis added)).

23 ¹⁹ *See McIntire v. China MediaExpress Holdings, Inc.*, 927 F. Supp. 2d 105, 137-38 (S.D.N.Y.
 24 2013) (finding that claims against the ultimate parent and direct parent of an entity that issued a report
 25 containing alleged misstatements were not actionable under *Janus*, even where ultimate parent allegedly
 “[made] decisions on behalf of [the subsidiary] on major matters,” as the plaintiffs failed to allege that
 26 either parent entity had “ultimate authority over [the report] or the alleged misstatements contained
 27 therein”); *Kerr v. Exobox Techs. Corp.*, No. H-10-4221, 2012 WL 201872, at *11 (S.D. Tex. Jan. 23,
 2012) (finding, where plaintiffs pleaded that defendant “controlled” the entity that issued allegedly false
 28 and misleading statements as an owner of between 88% and 100% of the entity during the relevant
 times, that plaintiffs nevertheless failed to allege that defendant had “ultimate control” over the
 statements as required by *Janus*).

1 Even if Plaintiffs had pled a primary violation, they put forth no specific factual
2 allegations that Diess, Horn or Browning exercised actual control over the alleged violators, as required
3 by Section 20(a). *See In re Invensense, Inc. Sec. Litig.*, 2016 WL 1182063 (N.D. Cal. Mar. 28, 2016).
4 Plaintiffs' allegations are insufficient to show that Diess, Horn or Browning "directly or indirectly"
5 controlled the violator." *Paracor Fin., Inc. v. Gen. Elec. Capital Corp.*, 96 F.3d 1151, 1161 (9th Cir.
6 1996) (citation omitted). Plaintiffs "must plead the circumstances of the control relationship with
7 sufficient particularity to satisfy rule 9(b)."²⁰ *Howard*, 2001 WL 1159780, at *4 (citing *In re Oak Tech.*
8 *Sec. Litig.*, 1997 WL 446168, at *14 (N.D. Cal. Aug. 1, 1997), and *In re Glenfed, Inc. Sec. Litig.*, 60
9 F.3d 591, 593 (9th Cir. 1995)). "[O]n a motion to dismiss, the Court is required to review plaintiffs'
10 allegations as to the circumstances of the control relationship and determine whether they are sufficient
11 to establish control person liability." *Id.* With respect to Diess, Horn and Browning, there are no such
12 sufficient allegations.

13 Plaintiffs allege that Diess, Horn and Browning are control persons based on nothing
14 more than their position as a member of VWAG's management board or as an officer of VWGoA. But
15 a board member or corporate officer "is not automatically liable as a controlling person." *Burgess v.*
16 *Premier Corp.*, 727 F.2d 826, 832 (9th Cir. 1984) (citation omitted). Such position alone "does not
17 create any *presumption* of control" and "does not by itself sustain an allegation of control person
18 liability." *Oak Tech.*, 1997 WL 448168, at *14 (emphasis in original).

19 Rather, there must be a showing of the defendant's actual participation in the alleged
20 securities violation. For example, in *Paracor*, the Ninth Circuit held that a CEO was not a control
21 person with respect to a memorandum distributed by the company to investors. 96 F.3d at 1161. The
22 court found that while the CEO was involved in company management, the plaintiffs had introduced no
23 evidence that he was involved in or authorized to execute the particular acts alleged in the complaint.
24 *Id.* Specifically, the CEO in *Paracor* "did not 'directly or indirectly induce the act or acts constituting

25
26 ²⁰ At minimum, the facts supporting control person liability claim must be plead with "facial
27 plausibility." *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009). In the specific context of a securities action,
28 this Court has held that a Section 20(a) is a fraud allegation and therefore "must be plead with
particularity." *Howard*, 2001 WL 1159780, at *4 (citing Fed. R. Civ. P. 9(b)). Here, Plaintiffs have met
neither standard.

1 the violation or cause of action.” *Id.* at 1164 (citations omitted); *see also Howard v. Everex Sys., Inc.*,
 2 228 F.3d 1057, 1065-67 (9th Cir. 2000) (director not liable under § 20(a) because he did not exercise
 3 “any specific control over the preparation and release of the financial statements at issue”).

4 With respect to Diess, Plaintiffs allege that Diess faces control person liability for the
 5 alleged misstatements of VWAG, VWGoA, VWoA, and AoA solely through his position—starting in
 6 July 2015—as “a Member of the Board of Management of VWAG and Chairman of the Board of
 7 Management of the Volkswagen Passenger Cars Brand.” (Compl. ¶¶ 52, 471). Plaintiffs obviously
 8 cannot plead that Diess “controlled” VWAG or any of its subsidiaries *before July 2015*, when Diess
 9 assumed his position on the Board of Management. *Berry v. Valence Tech., Inc.*, 175 F.3d 699, 706-07
 10 (9th Cir. 1999) (affirming 12(b)(6) dismissal because complaint “contains no allegations of how
 11 [defendant] controlled or otherwise significantly influenced the alleged misstatements made by [the
 12 company] after his resignation.”). Nor have Plaintiffs sufficiently alleged control after this period with
 13 respect to VWGoA, VWoA, and AoA—there are no particularized allegations that Diess “directly or
 14 indirectly” induced the alleged misstatements attributed to them.

15 With respect to Horn and Browning, VWGoA did not issue or market the securities at
 16 issue and Plaintiffs do not allege otherwise. Nor do Plaintiffs allege that VWGoA, Horn or Browning
 17 made misstatements to investors of VWAG’s ADRs. Browning, specifically, could not be a control
 18 person with respect to any of the alleged emissions fraud because he was not hired by Volkswagen until
 19 2010 and did not become the CEO of VWGoA until October 2010.²¹ Prior to 2010, he worked for Ford
 20 and General Motors.²² Browning did not work at any Volkswagen entity when the alleged scheme at
 21 VWAG to install a defeat device was allegedly conceived and implemented in 2006 through 2008. (*Cf.*
 22 Compl. ¶¶ 75, 76, 81, 83, 84, 142-47.) And Browning did not work at any Volkswagen entity when the
 23 “clean diesel” advertising campaign in the United States allegedly was launched in 2008. (*Cf. id.* ¶ 63.)
 24

25 _____
 26 ²¹ See (Giuffra Decl. Ex. J.) Matters of public record may be considered in determining if
 27 dismissal is proper in a federal securities action. *Nguyen v. Radient Pharm. Corp.*, 2011 WL 5041959,
 28 at * 3 (C.D. Cal. Oct. 20, 2011) (citing *Parks School of Business, Inc. v. Symington*, 51 F.3d 1480, 1484
 (9th Cir. 1995)); *Mack v. South Bay Beer Distribs., Inc.*, 798 F.2d 1279, 1282 (9th Cir. 1986).

²² Plaintiffs do not allege that Browning is an engineer or had any experience with diesel engines.

1 Browning resigned as CEO of VWGoA and left the company in December 2013.²³ Thus, he was not at
2 VWGoA when the ICCT/West Virginia University study was published in May 2014 questioning the
3 emission results and when the Gottweis Memo was allegedly provided to Winterkorn in May 2014. (*Id.*
4 ¶¶ 86, 201.) Even if Browning had remained at VWGoA during that time, his role as CEO did not
5 include any involvement with Volkswagen securities. As with Horn, Plaintiffs have not plead any
6 specific facts that establish a link between the general duties of an executive of VWGoA and the
7 emissions fraud alleged in the Complaint.

8 Moreover, Plaintiffs have not (and cannot) plead specific facts showing that Horn or
9 Browning “directly or indirectly induced” the making of any of the alleged misstatements. Plaintiffs’
10 claim that Horn and Browning “direct[ed] [VWGoA’s] public statements and regulatory actions” is
11 conclusory and unsupported (not to mention incorrect). (Compl. ¶ 50.) The Complaint is devoid of any
12 allegations to support Plaintiffs’ claim that Horn and Browning exercised any control over the alleged
13 false statements in their role as CEO of VWGoA. None of the alleged misstatements is attributed to
14 Horn or Browning. There is nothing to indicate that they directed, reviewed or had anything to do with
15 any of the challenged statements. Indeed, Plaintiffs allege (inadequately) that it was VWAG that was
16 “involved in the day-to-day operations of, and exercised power and control over, VWGoA, VWoA, and
17 AoA including by, among other things, appointing their boards of directors and executive officers and
18 *directing their public statements and regulatory actions.*” (*Id.* ¶ 40 (emphasis added).)

19 Nor have Plaintiffs alleged any sufficient facts to demonstrate that Horn and Browning
20 “directed” VWGoA’s “regulatory actions.” (*Id.* ¶ 51). There is no allegation that VWGoA took any
21 “regulatory action,” much less a specific allegation that Horn or Browning directed such action.
22 Browning, specifically, did not work at any Volkswagen entity when Volkswagen was required to be in
23 full compliance with the more stringent emissions standards implemented by the EPA and CARB.²⁴

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25 _____
26 ²³ See Giuffra Decl. Ex. K.

27 ²⁴ The EPA adopted its Tier 2 fuel emissions standards in 2009 and the CARB standards took effect
28 2004 to 2010. (Compl. ¶¶ 65, 68.) Browning left VWGoA before the new Tier 3 standards were
enacted in 2014 and before the new CARB II standards were implemented beginning in 2015. (*Cf. id.*
¶¶ 66, 69.)

1 Moreover, Plaintiffs allege that it was VWAG—not VWGoA or its CEOs—that performed the
2 emissions testing and provided the results to regulators. (*Id.* ¶¶ 149, 153, 155.)

3 In sum, the allegations of the Complaint confirm that Plaintiffs have failed to allege
4 sufficiently how Diess, Horn or Browning controlled or otherwise influenced the alleged misstatements
5 upon which the primary Rule 10b-5 claims are predicated. *Berry*, 175 F.3d at 706-07.

6 **CONCLUSION**

7 For the foregoing reasons, the Court should dismiss the Complaint in its entirety.

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9 Dated: August 1, 2016

10 Respectfully submitted,

11 /s/ Robert J. Giuffra, Jr.

12 Robert J. Giuffra, Jr.
13 Sharon L. Nelles
14 Suhana S. Han
15 SULLIVAN & CROMWELL LLP
16 125 Broad Street
17 New York, New York 10004
18 Telephone: (212) 558-4000
19 Facsimile: (212) 558-3588

20 Laura Kabler Oswell
21 SULLIVAN & CROMWELL LLP
22 1870 Embarcadero Road
23 Palo Alto, California 94303
24 Telephone: (650) 461-5600
25 Facsimile: (650) 461-5700

26 *Attorneys for Defendants Volkswagen AG,*
27 *Volkswagen Group of America, Inc.*
28 *(d/b/a Volkswagen of America, Inc. and*
Audi of America, Inc.) and Herbert Diess

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/s/ Thomas J. Kelly, Jr.

Thomas J. Kelly, Jr.
Kenneth J. Pfahler
DENTONS US LLP
1900 K Street, N.W.
Washington, D.C. 20006
Telephone: 202-408-6400
Facsimile: 202-408-6399

Attorneys for Defendant Jonathan Browning

/s/ David Schertler

David Schertler
Lisa Manning
SCHERTLER & ONORATO LLP
1101 Pennsylvania Avenue, N.W.
Suite 1150
Washington, DC 20004
Telephone: (202) 628-4199
Facsimile: (202) 628-4199

Attorneys for Defendant Michael Horn

ATTESTATION (CIVIL LOCAL RULE 5-1(i)(3))

In accordance with Civil Local Rule 5-1(i)(3), I attest that concurrence in the filing of this document has been obtained from the signatory.

Dated: August 1, 2016

SULLIVAN & CROMWELL LLP

/s/ Laura Kabler Oswell

Laura Kabler Oswell